



Press Release

June 6th, 2025

NextHome Coconut Island Realty Expands with Honolulu Office

Newest brokerage is a partnership between real estate professionals Carolyn L Johnson and Erica K. Amundson.

Pleasanton, CA — June 6, 2025 — NextHome is proud to announce the expansion of **NextHome Coconut Island Realty**, with a second office location in Honolulu, Hawaii.

This new location builds on the success of NextHome Coconut Island Realty's original office, which opened in Hilo in 2022.

NextHome Coconut Island Realty's Honolulu office joins the growing NextHome franchise that currently has more than 600 active office locations across the country.

NextHome Coconut Island Realty (Honolulu) serves clients in several areas, including Honolulu, Kailua, North Shore, and more. With a vast understanding of Hawaii's various real estate opportunities, the brokerage offers clients expertise in relocation, investment, land, and all other types of residential real estate.

At NextHome Coconut Island Realty, a knowledgeable and connected leadership team guides every client experience. Erica K. Amundson will be leading the Honolulu office's day to day operations as Broker in Charge. Carolyn L. Johnson owns both offices and serves as Principal Broker.

"Erica brings fresh energy to the office, keeps everything running smoothly, and knows how to market in a way that really resonates with both buyers and sellers," Carolyn said. "Tech-savvy, ambitious, and always thinking outside the box, Erica is also sharp with the details, great with people, and absolutely built for leadership."

Erica delved into real estate in 2017 after obtaining multiple degrees from The University of Hawaii, Hilo,

"My grandfather and mom were both Brokers, and when I was talking about the next steps for my career they both suggested real estate," Erica recalled. "I wanted to stay local in Hawaii, and real estate gave me that opportunity."

A driven professional, Erica worked tirelessly to understand every aspect of Hawaii real estate. She worked in construction doing renovations on home flips. She also built her own tiny home, and helped others understand the process of homebuilding.

"All of those construction experiences opened my eyes to how much I loved this line of work, but I wanted to also put my skills in writing contracts to good use," Erica said.

After joining a local brokerage, Erica sharpened her skills in contracts, negotiations, and guiding clients to their perfect home.



“Carolyn has been an incredible mentor—calm, thoughtful, and methodical, which perfectly balances my go-for-it energy,” Erica said. “She’s the kind of leader who lifts others up and never misses a chance to promote those around her. She’s grounded, fair, deeply intuitive with people, and always knows exactly how to navigate any situation with grace.”

Together, Erica and Carolyn are taking Hawaii real estate to the next level.

“Hawaii’s real estate isn’t one-size-fits-all,” Carolyn said. “Each island—and each side of the island—has its own vibe. Through our deep knowledge of the area, we help people find their perfect fit.”

“I am so excited to build this office and give our clients access to diverse teams that can help with any real estate need,” Erica said. “Our commitment goes beyond just one transaction, we’re honored to provide trusted real estate services to our clients, their friends, and families for generations to come. Whether it’s a first home purchase or sale, moving up to a second home, or stepping into investment and retirement opportunities, we’re here every step of the way.”

“We want our clients to know we’re truly here for them—not just for today’s transaction, but for the long term,” Erica added. “With deep local knowledge and a strong statewide network, we can help whether you’re settling in, moving on, or just need a trusted connection down the line. Even years from now, we’ll still pick up the phone, answer your email, and make sure you’re taken care of.”

Erica is a passionate ocean lover and nature enthusiast with Bachelor’s degrees in Marine and Natural sciences from UH Hilo. Deeply connected to Hawaii’s land and sea, she enjoys surfing, yoga, diving, and hiking through forest trails. Erica is committed to holistic well-being. Her blend of scientific knowledge and healing energy brings a grounded, mindful presence to every transaction.

Carolyn is deeply passionate about disability care, a commitment inspired by her autistic, non-verbal grandson. Family is the foundation of her life. She shares her journey with her supportive husband Jason, a well-known retired chef, and together they enjoy a blended family with six wonderful grandchildren (three boys and three girls) who bring energy and joy to their lives.

Raised on the Windward side of O‘ahu, Hawaii, Carolyn is a proud foodie whose love for culture and cuisine is rooted in her upbringing. Jason remains an integral part of both her personal and professional life, often managing behind-the-scenes operations that keep everything running smoothly.

Professionally, Carolyn has been a licensed real estate agent in Hawaii since 2007. With 18 years of experience and a deep understanding of the islands, she takes great pride in guiding clients through the journey of homeownership in paradise. Her mission is to help others find their perfect island home, making Hawaii their NextHome.

When the family finds time to relax, they enjoy beach barbecues, exploring the island, and being together outdoors.



Please join us in congratulating Carolyn, Erica, and the entire team at NextHome Coconut Island Realty on the opening of their new Honolulu office! Opening the branch office is a huge accomplishment and milestone.

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

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About NextHome, Inc.

NextHome, Inc. is an independently owned national franchisor with a focus on changing the way consumers work with local agents and shop for real estate online. Recently ranked as the No. 1 franchise in the country in owner satisfaction, the NextHome franchise has over 600 offices and 6,000+ members across the country. The company closed over 30,000 transactions in 2024 worth over \$11B in volume.

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For more information, press:

Petya Manning
925.344.6479
petya@nexthome.com

For more information, sales:

Charis Moreno
925.271.9102
charis@nexthome.com

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