



Press Release

May 31st, 2024

NextHome HomeFront Adds Third Office in Mississippi

Family-friendly office of high-producers continues to elevate real estate in Mississippi's Gulf

Pleasanton, CA — May 31, 2024 — NextHome is proud to announce the expansion of **NextHome HomeFront** with a new office in Gulfport, Mississippi. The brokerage expands on the success of NextHome HomeFront's two additional offices in Ocean Springs and Biloxi.

The newest office - conveniently located at 1803 Curcor Drive in Gulfport - serves clients throughout Gulfport, Long Beach, Saucier, Biloxi, Bay St. Louis, Pass Christian, Ocean Springs, D'Iberville, and the remainder of Jackson, Harrison, and Hancock counties.

Offering expertise in all types of residential real estate, the office expansion results from growth in the area and demand for NextHome's unique approach to real estate service.

NextHome HomeFront is owned by Crystal Boggs, a high-producing professional with a passion for serving the area's many military families. Morgan Young will serve as the Gulfport office's managing broker. Morgan has been a dedicated real estate professional since 2017.

"We are thrilled to have Morgan managing this office," Crystal said. "Morgan is a Gulfport local with deep ties to this community. His approach to real estate is the perfect mix of caring, knowledge, and professionalism."

The Gulfport office is poised to help all types of residential clients with its signature style of people-first real estate.

In addition, NextHome HomeFront provides unparalleled expertise in military relocations and retirement right-sizing.

Of the many agents working with NextHome HomeFront, most come from military families. The Gulfport office expansion will allow these high-achieving professionals to better serve military families working at the Naval Construction Battalion Center in Gulfport.

"It's an honor to serve those who serve," Crystal said. "I hope that the first thing people know about our brokerage is how much we care for our community."

"My husband retired from the military in 2019, and his service included nine years at Keesler – right after Hurricane Katrina came through," Crystal added. "We understand the military lifestyle like no one else."

Crystal began her real estate sales career in San Antonio in 2016, and when the family moved to Mississippi in 2017, she again became licensed.

Crystal's drive to learn the marketing and prospecting side of real estate led to remarkable success. Today, she is the coastline's top producer, consistently selling more than \$20 million annually.



In 2019, she launched NextHome HomeFront’s flagship office in Ocean Springs. The business thrived under Crystal’s leadership, and NextHome HomeFront expanded with a Biloxi office in 2021. In 2023, Crystal was the recipient of the NextHome Excellence award, a testament to her dedication to fostering a culture of people-first excellence throughout each office.

“NextHome HomeFront is a boutique brokerage company where the agents are treated like family,” said Crystal. “That allows them to connect with the ownership/leadership team and know they are heard and treated with respect.”

In 2019, Crystal was honored with one of the most esteemed awards a military spouse can receive – Armed Forces Insurance Keesler Military Spouse of The Year. She also mentors military spouses to have transferable careers and assists retirees with starting a real estate career.

Crystal and her husband Bryan have been married for 23 years and are the proud parents of Mecquela (age 20) and Bryanna (18).

The family enjoys all types of outdoor activities including hiking, fishing, and crabbing.

Please join us in congratulating Crystal, Morgan, and the rest of the team at NextHome HomeFront on the opening of their brand new NextHome office in Gulfport, Mississippi!

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

Each office is an independently owned and operated business.

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About NextHome, Inc.

NextHome, Inc. is an independently owned national franchisor with a focus on changing the way consumers work with local agents and shop for real estate online. Recently ranked as the No. 1 real estate franchise in the country in owner satisfaction, the NextHome franchise has 610 offices and 5,600+ members across 48 states. The company closed over 29,000 transactions in 2023 worth over \$10B in volume.

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