



Press Release

May 29th, 2024

NextHome Capital Region Opens in Albany Metro Area

Under the leadership of broker/owner Michael Mascitelli, clients have access to almost 30 years of area expertise.

Pleasanton, CA — May 29, 2024 — NextHome is proud to announce our newest addition to the franchise, **NextHome Capital Region**, located in Schenectady, New York. The brokerage joins the growing NextHome franchise which currently has over 600 active office locations across the country.

Conveniently located in the Albany Metro Area, NextHome Capital Region serves clients throughout Schenectady, Albany, Rensselaer, Saratoga, Montgomery, and Schoharie counties. The brokerage offers expertise in all types of residential real estate, including relocations, first-time homebuyers, and investments.

NextHome Capital Region is owned by lifelong Schenectady local and experienced real estate professional Michael Mascitelli.

Michael's real estate sales career began over 30 years ago when he joined a small, boutique firm. Just two years later, in 1996, Michael opened his own independent brokerage: Capital and Preferred Properties.

"I've always enjoyed simplifying the process of real estate for people," Michael said. "My greatest successes are not awards or trophies, but the people who I have helped find their first home or their dream home. Meeting your real estate needs is my highest priority."

In 2014, Michael delved into real estate investing and built a thriving personal portfolio. Today, he is excited to walk clients through every step of real estate investing.

Michael's deep roots in the area also give clients access to his extensive network of contractors, inspectors, title companies, and more.

After more than 28 years of operating his own independent business, Michael saw real estate evolving and knew it was time to take his career to the next level. When he discovered NextHome, Michael was impressed by the streamlined support, marketing, and technology.

"It would take me hours and so much money to replicate the exceptional marketing and integrated technology available through NextHome," Michael said. "I loved the level of support that's available with this franchise, plus having the systems and tools already in place for me. On top of all this, I am connected to a national network of talented professionals who I can turn to with questions or referrals."

Today, NextHome Capital Region combines Michael's deep knowledge of the area with industry-leading tools and technology to deliver unparalleled real estate experiences.



“I am looking forward to helping each client get through their unique buying or selling process smoothly,” Michael said. “I’ll be there to support them every step of the way.”

Michael has been married to his wife Angela for 34 years and together they are the proud parents of three children, and grandparents to one with another expected soon.

Angela will be joining NextHome Capital Region, offering her expertise as an accountant for back-office support.

Together, the family enjoys weekly dinners and the occasional family vacation.

“We hope that people know that if you work with NextHome Capital Region, the process will go smoothly and we will be here for you not just for this transaction, but for all your real estate needs throughout the years,” Michael said.

Please join us in congratulating Michael and Angela on the opening of NextHome Capital Region in Schenectady, New York!

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

Each office is an independently owned and operated business.

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About NextHome, Inc.

NextHome, Inc. is an independently owned national franchisor with a focus on changing the way consumers work with local agents and shop for real estate online. Recently ranked as the No. 1 real estate franchise in the country in owner satisfaction, the NextHome franchise has 610 offices and 5,600+ members across 48 states. The company closed over 29,000 transactions in 2023 worth over \$10B in volume.

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