

Press Release

April 26th, 2024

NextHome SLH Real Estate Group to Serve Virginia & North Carolina Spanning five MLS areas, NextHome SLH Real Estate Group aims to meet client needs wherever they are

Pleasanton, CA — April 26, 2024 — NextHome is proud to announce our newest addition to the franchise, **NextHome SLH Real Estate Group**, located in Chesapeake, Virginia. The brokerage joins the growing NextHome franchise which currently has over 600 active office locations across the country.

With broad expertise across five different MLS regions, NextHome SLH Real Estate Group serves clients throughout Hampton Roads (Chesapeake, Virginia Beach, Norfolk, Portsmouth, Suffolk, Hampton, Newport News & Williamsburg), Richmond, Northern Virginia, and Northeastern North Carolina.

NextHome SLH Real Estate Group is proud to welcome clients into their offices at 1412 Battlefield Boulevard N, Chesapeake, VA 23320.

NextHome SLH Real Estate Group is owned by driven, high-performing REALTOR® Steven Hargrow. Born and raised in the area, Steven is dedicated to giving each client a positive experience.

Steven delved into his real estate career in 2007 after purchasing his own home. The experience created a passion for exceptional client service that Steven has led with ever since.

Steven's sales experience spans various franchised brokerages, in addition to owning his own independent firm: SLH Real Estate.

Steven's firm became the only real estate office in the area to service five different MLS areas. That dedication to meeting clients where they are launched Steven into the top tiers of area real estate. For at least five years, Steven has been among the top-producing agents in his market.

Steven's driven and self-motivated nature made him a sought-after resource for regional real estate knowledge. As the owner of SLH Real Estate, Steven grew the brokerage to more than 25 agents. As a brokerage owner, Steven combined his talents for sales, business development, and leadership into one office.

Although Steven was very proud of the systems, marketing, and training he had built from the ground up, he knew that a franchise could take his business to the next level.

As Steven researched various franchises, NextHome's company culture, support, and training stood out among the rest.



"When you think about homes, you think about family, and NextHome as a company has that feeling of one big family," Steven said. "The education, information, positivity, and camaraderie that fills this company is extraordinary."

Today, Steven is combining NextHome's industry-leading tools, technology, and back-office support with his own unparalleled area expertise. NextHome SLH Real Estate Group is a home for agents who are motivated to grow, and who put Humans Over Houses.

"We are in the business of people," Steven said. "A great house is just the byproduct of serving people well - listening to their needs and fighting for the lifestyle they want. A NextHome SLH Real Estate Group agent embraces this people-first approach and provides exceptional experiences no matter the price point."

With more than 20 agents ready to serve various client needs, NextHome SLH Real Estate Group is poised for success.

"Every client should know that I'm on your side," Steven said. "I want what you want. Whatever it is that you want, I want the exact same thing. Even if it seems impossible, we're going to fight to get it. We leave no stone unturned until each client is confident and comfortable."

In addition to providing unparalleled client experiences, Steven is dedicated to his family and community. Alongside his wife Tamika, Steven is the proud father of three children, ages 22, 14, and 8. An avid sports fan, Steven enjoys supporting his son as he excels in soccer. He is also a supporter of Tamika's driven efforts to serve her community through numerous different initiatives.

"Home is where the heart is, and now our home is NextHome," Steven said.

Please join us in congratulating Steven and his entire team on the opening of NextHome SLH Real Estate Group in Chesapeake, Virginia!

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

Each office is an independently owned and operated business.

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About NextHome, Inc.

NextHome, Inc. is an independently owned national franchisor with a focus on changing the way consumers work with local agents and shop for real estate online. Recently ranked as the No. 1 real estate franchise in the country in owner satisfaction, the NextHome franchise has 615



offices and 5,600+ members across 48 states. The company closed over 29,000 transactions in 2023 worth over \$10B in volume.

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