

Press Release

October 30th, 2023

NextHome Bitterroot Valley Opens in Rural Montana

Brokerage combines industry-leading technology with client-centered service

Pleasanton, CA — **October 30, 2023** — NextHome is proud to announce our newest addition to the franchise, NextHome Bitterroot Valley, located in Hamilton, Montana. The brokerage joins the growing NextHome franchise that currently has 608 active office locations across the country.

Located just one hour south of Missoula, NextHome Bitterroot Valley serves clients throughout Hamilton, Darby, Corvallis, Victor, Stevensville, Florence, Sula, and the remainder of Ravalli County.

NextHome Bitterroot Valley is owned by Tammy Hall, a real estate professional with more than 24 years of experience buying and selling homes in rural Montana.

"Hamilton has a real sense of community," Tammy said. "When you walk down Main Street on Friday night, you hear the sounds of the local businesses and you just smell the restaurants and see the mountains. There is no place I'd rather build a business and I am excited to help people find their perfect home here."

Tammy has lived in the Bitterroot Valley since 1996, obtaining her real estate sales license in 1999. For the first 15 years of her career, Tammy worked with a local independent that embraced her small-town values.

Prior to real estate, Tammy worked as a paralegal, specifically working in real estate contracts. With her license in hand, Tammy's skills blossomed.

"I love helping people, I really love it," Tammy said. "I love the joy that people get when they can finally afford a home or they find the right home - it's an unforgettable feeling and experience."

Eventually, Tammy transitioned to a nationally franchised brand where she continued to lead her clients with kindness and care above all else.

"I am patient, knowledgeable, and it is a joy to know that my clients truly understood each part of the transaction by the time we are done," Tammy said. "Education is important to me, and I will always help my clients know exactly what is happening."

As Tammy considered the next steps in her career, she wanted platforms and programs that would help her take her career to the next level.

"I had been looking at franchises for a while, and NextHome caught my eye with their clean and forward-thinking approach to real estate," Tammy said. "When I looked closer, NextHome had the CRM and all of the technology platforms that I wanted. Within 24 hours after putting in a



listing, I have an email with all my marketing in hand. That's unbelievable. Everything is so streamlined and that frees up time for me to devote to my clients."

Today, NextHome Bitterroot Valley offers cutting-edge technology and marketing through a brokerage built on small-town values. As the brokerage grows, Tammy is looking forward to partnering with family-oriented agents who share Tammy's passion for putting people first.

The brokerage is always looking for good people who want to be a part of something bigger than themselves. NextHome Bitterroot Valley offers agents a plethora of platforms, support, and guidance.

Please join us in congratulating Tammy on the opening of NextHome Bitterroot Valley in Hamilton, Montana!

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

Each office is an independently owned and operated business.

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About NextHome, Inc.

NextHome, Inc. is an independently owned national franchisor with a focus on changing the way consumers work with local agents and shop for real estate online. Recently ranked as the No. 1 franchise in the country in owner satisfaction, the NextHome franchise has 630 offices and 5,700+ members across 48 states. The company closed over 33,000 transactions in 2022 worth over \$11.6B in volume.

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