



Press Release

May 18th, 2023

NextHome Triangle Properties Announces Powerhouse Merger

NextHome In The Triangle and NextHome Triangle Properties join forces to offer unparalleled regional service.

Pleasanton, CA — May 18, 2023 — NextHome is proud to announce the merger of two powerhouse brokerages under the banner of **NextHome Triangle Properties**.

NextHome In The Triangle and NextHome Triangle Properties bring together an unparalleled team of talent that elevates the client experience above all else.

Located in Raleigh, North Carolina, NextHome Triangle Properties is a dynamic piece of the growing NextHome franchise that currently has 612 office locations across the country.

Conveniently located in North Carolina's capital city, NextHome Triangle Properties serves clients throughout the Triangle Metro Area including Wake, Johnston, Durham, Chatham, Orange, Harnett, and Lee counties.

NextHome Triangle Properties is owned by Mary Ann Wilson. Marcella Simmons continues to serve as the Broker-In-Charge and combines her extensive real estate career and technical skills to support the agents.

With this merger, two teams of high-performing professionals are ready to provide exceptional real estate experiences.

The brokerage is home to The Mary Ann Wilson Team with Mary Ann Wilson, Tonya Holmes, and Luke Bocker as well as The Home Team with Beth Smoot and Marcella Simmons.

Veteran agents Shannon Davenport, Jaclyn Barker, Clair Fullerton, and Becka Combs will continue to offer their expertise as well-respected industry leaders.

"Each NextHome Triangle Properties agent is an expert in their field, who is focused on educating and empowering clients every step of the way," said Mary Ann.

Originally from Kansas, Mary Ann has a background in business and technology. As a graduate of Kansas State University, she received her degree in Finance. She moved to New York and was the lead recruiter for a technology consulting firm. During her two years in that leadership role, she grew the division from nine employees to more than 200 individuals.

Mary Ann began her own real estate career as an investor before obtaining her sales license in 2014. Since that time, she has developed a remarkable talent for educating clients in both investment and luxury home transactions.

Mary Ann holds numerous designations throughout the National Association of REALTORS®, including Accredited Buyers Representative, e-Pro, Pricing Strategy Advisor, and Senior Real



Estate Specialist. In addition, Mary Ann is a designated Luxury Home Marketing Specialist, with a passion for working with higher end properties.

She started at RE/MAX as a key member of a high producing established real estate team. In 2017, Mary Ann left the team to start her own business and it took off, selling more than \$7 million in volume in her first year as an individual agent.

In 2018, she opened NextHome In The Triangle, elevating her service level yet again with industry-leading technology and support.

“With NextHome’s tech platform and tools, it was a perfect addition to my focus of high-level, full-service marketing for each of our listings,” said Mary Ann. “I feel great about what NextHome will be able to offer sellers in our market.”

Today, that service level is expanding yet again with NextHome Triangle Properties.

“Having Top Producing agents in one office, along with the NextHome included tools, allows us to collaborate and strategize on market trends and deliver a high level of service and market expertise to our clients,” Mary Ann said. “When not selling real estate, you will often find these agents involved at community events throughout the metro area.”

Combined, the offices closed more than \$57 million in volume last year.

“NextHome Triangle Properties is focused on helping clients make informed real estate decisions,” Mary Ann said. “Our agents are always focused on clients and making sure they get the support they need every step of the way. Everyone at NextHome Triangle Properties is a dedicated expert with a collaborative approach that is focused on best practices.”

Please join us in congratulating Mary Ann and the entire team at NextHome Triangle Properties!

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

Each office is an independently owned and operated business.

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About NextHome, Inc.

NextHome, Inc. is an independently owned national franchisor with a focus on changing the way consumers work with local agents and shop for real estate online. Recently ranked as the No. 1 franchise in the country in owner satisfaction, the NextHome franchise has 610 offices and 5,500+ members across 48 states. The company closed over 33,000 transactions in 2022 worth over \$11.4B in volume.



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