



**Press Release**

**September 30th, 2022**

**NextHome Ocean State Realty Group Announces New Leadership Team**  
*Brokerage moves forward, accelerating its trademarked client-centered service while retaining exceptional associate talent*

**Pleasanton, CA — September 30, 2022** — NextHome is proud to announce Michaela Jenkins, Andrew Hogan, Greg Hogan, and Jason Gelfuso as the owners of **NextHome Ocean State Realty Group**. Michaela will be NextHome Ocean State Realty Group’s Broker in Charge. Jason and Andrew are the brokerage leads for recruitment and team building. Greg will serve as Chief Operations Officer.

“Moving forward, the NextHome culture of putting humans over houses will remain at the center of all we do,” Michaela said.

“As the brokerage continues to grow, NextHome Ocean State Realty Group will focus on attracting quality agent talent,” Jason said. “Through the associates we bring on, we really embrace a culture of excellence and putting people first. By focusing on quality instead of agent count, we aim to make every client experience exceptional.”

The Cranston-based office is poised to serve all types of residential clients, from first-time homebuyers, to investment, relocation, and more. NextHome Ocean State Realty Group offers knowledgeable associates from all phases of life who can truly connect with their client’s unique needs.

NextHome Ocean State Realty Group offers regional expertise throughout Rhode Island, Massachusetts, and Connecticut.

Michaela started her real estate career at NextHome Ocean State Realty Group. Previously, she worked in healthcare, where she nurtured her talent for serving others. Michaela joined NextHome Ocean State Realty Group as administrative staff in 2019, obtaining her real estate sales license just three months later. She became a licensed broker in 2022.

“Of the four of us, Michaela is the glue that holds us all together,” Greg said. “We each have our skill sets that benefit clients in different ways, but there’s nothing that Michaela is not good at. She can handle the business side, the people side, the real estate side, and more. With the four of us working together, we are looking forward to an exceptional workplace culture, a cohesive leadership team, and continuing to offer the highest level of representation to our clients.”

Greg began his real estate career in 2021 after a long career in operations management. Drawn to the flexibility of real estate, Greg was able to build a thriving career that also allowed him time to care for his family.

Andrew started working in property management in 2019 and became licensed in real estate sales in 2020. After joining Ocean State Realty Group, Andrew quickly discovered a talent for



sales. In Andrew's first year, he closed 20 transactions. Earlier this year, he formed a team alongside Michaela and Greg. The Hope Group centers clients in everything they do, and that focus has led to remarkable success.

Jason started his real estate career in 2015 with a local independent brokerage. His client-centered service elevated him locally to the top tiers of his profession. In an office of 90 agents, Jason was frequently one of the top three for sales volume. In 2020, he was the highest selling associate at his firm. After connecting with the previous owner, Jason recognized a great opportunity and joined NextHome Ocean State Realty Group in 2022.

"The leadership at NextHome is second to none," Jason said. "We have all had the opportunity to attend NextHome's conferences, and we saw first-hand that this company is the real deal. You actually felt like a person, not a number. When you are with all the owners you feel comfortable. There is a culture of putting people first that permeates every brokerage."

Moving forward, NextHome Ocean State Realty Group will continue to provide exceptional client experiences, regardless of the price point.

"Anyone thinking about buying or selling their home is going to get a completely different experience with NextHome Ocean State Realty Group than they would get with any other brokerage," Michaela said. "We listen to our clients, we work to develop lasting relationships, and we stay in contact with the people we help long after closing day."

The brokerage also goes above and beyond, offering clients access to a moving truck. In addition to owning the brokerage, NextHome Ocean State Realty Group's leadership team also owns Revival Property Management, meaning that clients have unique access to investment and property management expertise.

"It's all about people," Michaela said. "To me, our clients are the heart of everything we do."

Please join us in congratulating Michaela Jenkins, Andrew Hogan, Greg Hogan, and Jason Gelfuso as they take ownership of NextHome Ocean State Realty Group in Cranston, Rhode Island!

***Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at [Charis@NextHome.com](mailto:Charis@NextHome.com).***

Each office is an independently owned and operated business.

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About NextHome, Inc.

NextHome, Inc. is an independently owned national franchisor with a focus on changing the way



consumers work with local agents and shop for real estate online. Recently ranked as the No. 1 franchise in the country in owner satisfaction, the NextHome franchise has 600 offices and 5,400+ members across 48 states. The company closes over 36,000 transactions annually worth over \$11.8B in volume.

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**For more information, press:**

Petya Manning  
925.344.6479  
petya@nexthome.com

**For more information, sales:**

Charis Moreno  
925.271.9102  
charis@nexthome.com

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