

Press Release

February 25th, 2022

NextHome Wealth Builders opens in Orange County, CA

Investment professional Khoa Ha offers people-first service through Garden Grove office

Pleasanton, CA — **February 25, 2022** — NextHome is proud to announce the opening of **NextHome Wealth Builders** in Garden Grove, California. The brokerage represents the 552nd office to join the NextHome franchise out of 572 active office locations across the country.

NextHome Wealth Builders is owned by investment professional Khoa Ha. Under his leadership, the brokerage will serve clients throughout Anaheim, Costa Mesa, Garden Grove, Huntington Beach, Irvine, Lake Forest, Santa Ana, Cypress, and the remainder of Orange County.

Throughout his career, Khoa has specialized in residential and multi-family investments. After obtaining his real estate license in 2007, Khoa joined a boutique brokerage. Throughout those early years, he also built his personal portfolio with apartment buildings. Being fluent in Vietnamese added to his skillset with the market being popular with Vietnamese-speaking buyers and sellers.

In 2012, Khoa obtained his brokers license and became an independent sales agent.

"My greatest professional accomplishments have been the people who I have helped," Khoa said. "I treasure the great feedback I receive from the growing list of clients who are referred to me, and hope to continue to earn their business as the new owner of a NextHome franchise."

Khoa knew that franchising was the best way forward as his business evolved.

"As an independent owner, it is difficult and costly to develop an industry-leading suite of tools and resources that will attract exceptional agent talent," Khoa said. "Professional agents want value in return for what they pay, and I needed a franchise that could offer that value."

Through a discussion on an internet forum, Khoa discovered NextHome.

"What I found were cutting-edge technologies and a robust support system that I didn't have to build myself from the ground up," Khoa said. "I was also impressed by NextHome's consistently top-tier marketing."

Today, NextHome Wealth Builders clients can expect excellence and people-first service with every transaction.

"NextHome's Humans Over Houses philosophy aligned with what I want to do with my business," Khoa said. "I want customers to partner with me not only for that initial transaction, but for every additional transaction throughout the years. In order to build those long-lasting relationships, it is vital to put people first."

Khoa is married to Tina Nguyen and is the father of two young children. Outside the office, he enjoys building Lego creations with his oldest daughter Kathryn (4) and chasing his active little boy, Kris (2), around the house.



Please join us in congratulating Khoa on the opening of NextHome Wealth Builders in Garden Grove, California!

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

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Each office is an independently owned and operated business.

About NextHome, Inc.

NextHome, Inc. is an independently owned national franchisor with a focus on changing the way consumers work with local agents and shop for real estate online. Recently ranked as the No. 1 franchise in the country in owner satisfaction, the NextHome franchise has 570+ offices and 5,200+ members across 48 states. The company closes over 36,000 transactions annually worth over \$11.8B in volume.

The names of actual companies and products mentioned herein may be the trademarks of their respective owners. Each office is an independently owned and operated business.

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