



Press Release

February 4, 2020

NextHome Big Rock Realty opens in Colorado Springs

Rick Hanby expands, helping homeowners discover the joys of Colorado living

Pleasanton, CA — February 4, 2020 — NextHome is proud to announce our newest addition to the franchise, **NextHome Big Rock Realty**, based in Colorado Springs, Colorado. The brokerage represents the 14th office location opened in Colorado for the NextHome franchise.

The brokerage also represents the third NextHome office opened by Rick Hanby. His third brokerage builds on the success Rick has created at NextHome Legends in San Angelo and Amarillo, Texas.

Much like the clients he serves, Rick and his family were attracted to Colorado Springs by its majestic outdoors and the beauty of its four seasons. The area remains one of the National Association of Realtors' Top 10 markets in America, providing an appealing option for those seeking both affordable housing and an active lifestyle.

"There is so much diversity here - from arts to outdoor activities, there's just a lot to do here," Rick said.

NextHome Big Rock Realty agents are happy to help with all types of residential sales including first-time home buying, relocations, investments, and vacation homes.

"Humans Over Houses' is a big part of my philosophy," Rick said. "I really want to take care of our clients like family and make them feel a part of the outstanding NextHome culture."

Rick's real estate career began in 2012 when he opened Hanby Realty in San Angelo, Texas. After many years of building a portfolio of satisfied clients, Rick opened his first NextHome Brokerage in San Angelo in October 2017 - NextHome Legends.

Rick also recently opened his second brokerage in Amarillo, Texas. One day, Rick dreams of serving buyers and sellers in underserved areas up and down Interstate 25.

Each location is built on the same business philosophy that has guided Rick through his successful real estate career.

"It is very important to me to ensure that each client feels that they are a part of our NextHome family," Rick said. "We go above and beyond to welcome new homeowners into their houses and that standard of excellence is consistent whomever we help, wherever they are."

Today, NextHome Big Rock Realty clients can expect a consistent standard of excellence that is truly embraced by all of the brokerage's agents. Rick aims to structure his business and how it contracts with agents around that standard of excellence.

"When clients work with NextHome Big Rock Realty, they know exactly what to expect and it will be a better experience than they can get anywhere else," Rick said.



When he isn't growing his business, Rick enjoys everything about living in Colorado Springs - including building snowmen in his front yard, frequenting the local trampoline park with his kids, and exploring the area's stunning beauty. In addition to a love of the outdoors, Rick's hobbies include playing poker and rehabbing houses.

Rick has been married to Michelle Hanby for eight years, and are the loving parents to three kids, Catherine (25), Christina (23), and Scarlett (5).

Please join us in congratulating Rick on his continued success and the opening of NextHome Big Rock Realty in Colorado Springs, Colorado!

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

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About NextHome, Inc.

NextHome, Inc. is an independently owned national franchisor with a focus on changing the way consumers work with local agents and shop for real estate online. The NextHome franchise network ended 2019 with 400+ offices and over 3,600 members across 46 states. The company closes over 23,000 transactions annually worth over \$6.2B in volume.

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For more information, press:

Imran Poladi

209.470.1493

imran@nexthome.com

For more information, sales:

Charis Moreno

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925.271.9102

charis@nexthome.com

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