

## **Press Release**

January 17th, 2020

## **NextHome Cornerstone Realty acquires White Sands office**

Dana and Eric Topel build strong community relationships as business grows

**Pleasanton, CA** — **January 17, 2020** — NextHome is pleased to announce the expansion of **NextHome Cornerstone Realty.** The new Destin, Florida-based office will be led by Eric and Dana Topel. The Topels acquired ownership of the former NextHome White Sands location in Destin, keeping the NextHome brand strong in the beautiful community.

The new Destin office is already staffed with three top-tier agents who know the area inside out. These agents will focus their skills on the community's needs, specifically working with natives and transplants as well as serving Destin's luxury real estate market.

In addition, the Topels and their award-winning real estate agents will continue their passion of helping those in the military with their unique relocation needs.

The Destin office builds on the success of Eric and Dana's original Niceville, Florida brokerage. Since its opening in the spring of 2017, NextHome Cornerstone Realty in Niceville has grown from seven agents to 15. In addition, the brokerage sold more than \$40 million in sales volume in 2019 alone. In 2019, Dana was honored to be the recipient of the REALTOR® of the Year Award for Niceville.

"Our incredible agents and clients are the real reason we had such success in Niceville," Dana said. "We want to give back to the people who trust us with one of their greatest investments."

NextHome Cornerstone Realty is deeply embedded in the Niceville community. In addition to being involved with the Niceville Chamber of Commerce, they serve on the board of directors, hold leadership positions with the local REALTOR® association, participate in Niceville's annual Christmas parade, sponsor golf tournaments and little leagues, and participate in many 5K races and fundraisers across the area.

"We care about our agents and their families and this community, and that's our WHY for the business model we created," Eric said. "We work together but we also do life together. We are your neighbors and we want to build a sense of community through the way we operate our business."

In addition to its community involvement, NextHome Cornerstone Realty will continue to provide the same client-centric sales services for residential, luxury, commercial, second homes, multi-family, investment properties, REO/foreclosure, and first-time homebuyer opportunities.

NextHome Cornerstone Realty will continue to provide superior service to Crestview, Fort Walton Beach, Shalimar, Valparaiso, and the remainder of Walton and Okaloosa counties.

Dana is the broker in charge for both offices while Eric is the brokerage's sales manager and works with the office's property management division. Both Dana and Eric continue to actively sell real estate.

Dana and Eric have been married for 25 years and are the proud parents of Heath (21) and Jaxon (17).



Please join us in congratulating Eric and Dana on the expansion of NextHome Cornerstone Realty and the opening of their new Destin-based office!

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

Each office is an independently owned and operated business.

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About NextHome, Inc.

NextHome, Inc. is an independently owned national franchisor with a focus on changing the way consumers work with local agents and shop for real estate online. It owns the NextHome and Realty World Northern California & Northern Nevada franchise networks with over 500 offices and more than 4,200 agents. The company closes over 25,000 transactions annually worth over \$8B in volume.

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