



Press Release

August 14, 2019

NextHome's First Franchisee in Oklahoma Expands Her Reach

Kimberly Hutson takes over as owner of NextHome Simply Real Estate

Pleasanton, CA — August 14, 2017 — NextHome is proud to announce the latest addition to the franchise, **NextHome Simply Real Estate**. The brokerage will represent the second NextHome franchise location owned by Kimberly Hutson in the state of Oklahoma. She will take over ownership from fellow broker and Norman Board of REALTORS® member, Carolyn Little. Carolyn will stay on during the transition of ownership as the company's broker of record.

Additionally, she has acquired the property management division of NextHome Simply Real Estate and will be of service to more than 50 properties.

"I'm excited about this opportunity to expand in Oklahoma and continue the NextHome way of doing business in our communities," said Kimberly. "Carolyn has created a wonderful brokerage with an amazing culture. Both of our offices have been very involved in working in our local cities and I'm thrilled to have Carolyn still be a part of the NextHome family."

Based out of Noble, NextHome Simply Real Estate will provide residential sales, investment property, luxury home sales, first time home buyers, military, land sales, horse properties, multi-family and relocation services to areas including Norman, Moore, Oklahoma City, Edmond, Piedmont, Guthrie, Newcastle, Tuttle, Blanchard, and the surrounding rural communities.

Noble, located just on the outskirts of the city of Norman, is home to just under 7,000 residents. The city is the third largest in population in Cleveland County.

Before real estate, Kimberly worked as an Executive Secretary to a Bank President and left her job after 10 years to raise her family.

"After the kids were older, I was ready to get back into working full time," said Kimberly. The couple moved a couple of times due to her husband's work transfers, but were happy to move back to Norman.

"The process of selling and searching for our homes during those moves is what made me want to get into real estate. I am very passionate about helping people and I want to make a difference in this industry," said Kimberly.

Licensed since 2013, Kimberly is a member of the National Association of Realtors® (NAR), Oklahoma City Metropolitan Association of Realtors®, Norman Board of Realtors®, and Builders Association of South Central OK (BASCO).

Kimberly spent her first year learning as much as possible about the industry. Her commitment to education shines through the time she dedicates towards improving her service for her clients. She has earned several NAR designations and certifications including Graduate of the Real Estate Institute (GRI), Accredited Buyers Agent (ABR), Broker Price Opinion Resource (BPOR), and Short Sale & Foreclosure Resource (SFR).

With her commitment to education evident, Kimberly sold nearly \$4 million in real estate volume in just her second year in real estate.



In 2016, she went on to get her broker’s license and joined *eXp Realty* as a branch broker. As her business continued to increase, she started a team.

Although she successfully led agents as the branch broker, changes in the company franchise structure in Oklahoma caused Kimberly to look in a different direction.

In 2017, she decided to start her own brokerage and was looking for the right company to affiliate with.

“A friend introduced me to NextHome because she knew I was looking for something new and different than what other brokerages offered here in Oklahoma,” recalled Kimberly.

Soon after, Kimberly launched NextHome Prestige Realty in Norman, Oklahoma.

“We are a group of tech savvy agents that love the tools and resources NextHome provides. We focus on team building, training and representing our clients with a personal experience we are proud of. NextHome gives us the tools and resources we need to streamline our processes, and operate effectively and efficiently for our clients’ needs,” said Kimberly.

With a group of career-oriented agents at the brokerage, Kimberly takes pride in how involved the team at NextHome Prestige Realty is with the local community. When they are not in the office or helping clients, you’ll find them out on the golf course sponsoring a hole for a charity tournament, working or serving in the local communities, or helping the local boards.

“We love our communities and giving back is important to us,” said Kimberly.

Outside of selling real estate, Kimberly and her husband of 27 years, Glen, enjoy spending time with their family and friends and traveling as much as possible. The couple has three children – Brooklyn (24), Bridgette (21), and Chad (15).

Please join us in congratulating Kimberly and the rest of the team at NextHome Prestige Realty and NextHome Simply Real Estate on their expansion in Oklahoma!

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

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About NextHome, Inc.

NextHome, Inc. is an independently owned national franchisor with a focus on changing the way consumers work with local agents and shop for real estate online. It owns the NextHome and Realty World Northern California & Northern Nevada franchise networks with over 465 offices and more than 3,800 agents. The company closes over 20,000 transactions annually worth over \$6.4B in volume.



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