

Press Release
August 2, 2019

Attorney-turned-broker opens two NextHome offices
NextHome Terra and NextHome Oak Summit offer unparalleled experience

Pleasanton, CA — August 2, 2019 — NextHome is proud to announce that David Woodruff is taking the lead at offices in Simi Valley and Westlake Village as NextHome continues to expand across Southern California. **NextHome Terra**, right in the heart of Simi Valley, will serve the real estate needs of all types of buyers and sellers. Some areas of expertise include residential buying and selling, investment properties as well as residential property management. David's second location, **NextHome Oak Summit**, operates out of the beautiful Westlake Village area and will offer the same type of high-level service available in Simi Valley.

These two locations are the company's 68th and 69th brokerage in California.

"Simi Valley and Thousand Oaks are beautiful places to live," David said. "They both have low crime rates and the best public schools in the area. Not only that, but the aesthetics are enticing. They boast clean air and mountain views wherever you go."

With median single family home prices reaching upwards of \$800,000, the Simi Valley and Thousand Oaks areas (located just 40 miles northwest of Los Angeles) are catching the eye of California home buyers. As Los Angeles locals look to escape the city and bask in the beauty of mountain ranges, they look to David's market areas, which include Calabasas, Agoura Hills, Westlake Village, Thousand Oaks, Moorpark, Oak Park, and the unincorporated area of Newbury Park. In addition, NextHome Terra and Oak Summit's knowledgeable agents can serve buyers and sellers across the San Fernando Valley, Conejo, and Ventura County areas.

David brings an intimate knowledge of the area and vast industry experience to his NextHome Terra and Oak Summit offices. The Westlake Village local built a thriving career as an attorney, however, David has been dabbling in real estate in some way or another for many years. In 2010 David decided to make real estate his full-time job. He quickly obtained his brokers license in 2011 and has been running brokerages ever since.

"It's all about the people," David said of his love for real estate and running brokerages. "I love always getting to meet lots of different people and being able to help people find a house. I am helping them do something that is really important in their lives. Getting to work with people gives me energy and keeps my job interesting and rewarding."

From 2011 to 2012, David owned and operated Ochs Realty alongside partner Steve Ochs in Westlake Village. In 2012, David became the sole owner of Oak Summit Real Estate where he built a team of 12 agents. In addition to buying and selling, Oak Summit Real Estate became the primary representative in the Ventura County and Los Angeles County area for Blackstone, one of the largest real estate private equity firms in the world today. A large part of David's business became finding and facilitating investment property purchases for the group.

As his client portfolio became more balanced, David started thinking it was a good time to take advantage of all the benefits a franchised brokerage could provide.

"Once my business became more broad and balanced, and wasn't centered on just a couple of large clients, I felt that to be competitive with the many other large brokerages in the area I needed the brand and competitive edge that NextHome could provide," David said.

The experienced broker and attorney then purchased NextHome Terra from Larry Nease.

“It was the perfect fit for my strategic plan and I liked what I saw with NextHome,” David said. “Larry told me good things about the business and that was a good influence for me.”

Larry, a well known name in Simi Valley real estate, continues to work with David at NextHome Terra.

“NextHome is also fresh. It’s young. It’s exciting,” David said. “It’s a distinct brand and it has a lot of technology. It’s also up-and-coming, so I feel like I’m getting in on the ground floor of something great.”

Today, David and his NextHome brokerages stand apart in the competitive Southern California real estate market through his extensive experience and NextHome Terra and Oak Summit’s culture of excellence.

“The number one thing we bring to the table is experience,” David said. “I have personally handled well over a thousand real estate transactions. I’m also an attorney and a broker - a combination that gets you unparalleled experience.”

Not only does David have extensive experience in the market, but he also nurtures a friendly and professional environment through his brokerage.

“They (the agents and administrative staff) give me a lift every time I come into the office,” David said. “I also love helping people meet their goals whether it’s to find the home of their dreams, or to make a real estate investment, or to see their house sell for a great price in a good time frame.”

When he isn’t helping his agents and clients, David enjoys spending time with his wife of 25 years, Joy, and their two daughters, Kendra, 21 and Amanda, 15.

The family likes to travel, experience new places, watch movies together, and spend time with their extended family.

“We are thrilled that David found NextHome,” said Imran Poladi, NextHome’s Vice President. “We look forward to seeing all the success his skill-set and hard work will bring.”

Please join us in congratulating David and his team on the opening of his new NextHome brokerages in Simi Valley and Westlake Village!

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

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About NextHome, Inc.

NextHome, Inc. is an independently owned national franchisor with a focus on changing the

way consumers work with local agents and shop for real estate online. It owns the NextHome and Realty World Northern California & Northern Nevada franchise networks with over 465 offices and more than 3,800 agents. The company closes over 20,000 transactions annually worth over \$6.4B in volume.

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