

Press Release

July 26, 2019

The NextHome Franchise Expands in Kansas

Kerry Dunn opens a NextHome brokerage in a growing market

Pleasanton, CA — July 26, 2019 — NextHome is excited to announce that Kerry Dunn has opened the company's ninth office location in the state of Kansas.

NextHome Excel will serve the Wichita, Kansas area. Located in south-central Kansas on the Arkansas River, Wichita is the state's largest city with a metropolitan-area population of 500,000 and growing. It is also where Kerry was born, raised, and built his career in real estate. The native Kansan also serves clients in Andover, Derby, Newton, Mulvane, Clearwater, Rose Hill, and the remainder of the Wichita metropolitan area.

"I love the ease of getting around here," Kerry said of his lifelong attachment to Wichita. "The city has a great culture and is just a great place to live."

Kerry has extensive experience with all types of residential transactions, from new home buyers, residential relocation, to investment properties. However, he is also able to help with investment properties, home flipping, and Air Force Base relocations.

Kerry began his career in 1993, building a successful moving business with his brother Roger Dunn. Advantage Movers helps facilitate smooth transitions for people all across the Wichita area. The company is still around and serving movers today. Helping people through those transitions in their lives sparked Kerry to think about a career in real estate.

"I took care of the contents of the house that made it a home," Kerry said. "I started wanting to take care of the home itself."

About 25 years ago the brothers began buying homes, rehabbing them, and building a rental property business. In 2007, Kerry got his real estate license and began a career as a real estate agent.

Kerry has worked with various national brokers and small boutique firms since 2007, including Coldwell Banker, Keller Williams, RE/MAX, PGIM, and Advantage Realty. As an experienced agent, Kerry has a well-rounded idea of what different brokerages can and can't offer.

"I've been in the industry all my life," Kerry said. "I think I've always considered owning my own brokerage but never found the right fit before."

In 2007, at the beginning of Kerry's real estate career, the nation was hit hard by The Great Recession. Kerry kept his head down and through hard work and ingenuity built a reputation he could be proud of. Today, Kerry closes about 40 deals per year.

"A lot of my success was good old fashioned prospecting," Kerry said, adding that much of his business as an agent was referral-based.

Eventually, Kerry found himself at a real estate convention in Las Vegas where he met many in the NextHome family.

“I was on the fence thinking about opening my own brokerage and then I got talking to people at this conference,” Kerry said. “They all really loved the company and the culture there. It was eye-opening and genuine. I truly felt that everyone loved the company and the tools they offered.”

Today, Kerry is the proud broker of record for NextHome Excel and helping mentor a growing office of agents.

Kerry and his wife Kimberly are the proud parents of two children and the grandparents of two grandsons. Outside of work, Kerry enjoys helping his wife and daughter with their cosmetology business and watching his grandson’s internet cooking show - *Cooking with Khemari*. As a hobby, Kerry also creates and sells his own bottled spice blends.

“We are excited to welcome Kerry into the NextHome family and look forward to celebrating his success,” said Imran Poladi, NextHome’s Vice President.

Please join us in congratulating Kerry on the opening of NextHome Excel in Wichita, KS!

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

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About NextHome, Inc.

NextHome, Inc. is an independently owned national franchisor with a focus on changing the way consumers work with local agents and shop for real estate online. It owns the NextHome and Realty World Northern California & Northern Nevada franchise networks with over 465 offices and more than 3,800 agents. The company closes over 20,000 transactions annually worth over \$6.4B in volume.

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