

Press Release

November 5, 2018

NextHome Oracle Realty is the newest NextHome franchisee

The newest NextHome office launches in Warren, Michigan

Pleasanton, CA — **November 5, 2018** — NextHome is proud to announce our newest addition to the franchise, **NextHome Oracle Realty.** The brokerage represents the 12th location opened in the state of Michigan for the NextHome franchise.

Based in Warren, NextHome Oracle Realty will be owned by business partners Fadi Toma and Sundus Lewis. Fadi will be the Broker of Record and handle all financials for the company, while Sundus will lead the sales division.

The brokerage will provide real estate services such as single-family residential sales, first-time home buyers, rehab and resale property listings, investment sales, commercial, luxury purchase and sales, and land sales for buyers and sellers for the cities of Warren, Sterling Heights, Troy, Rochester, Rochester Hills, West Bloomfield, Bloomfield Hills, and the rest of Oakland and Macomb counties.

While based in Warren, the majority of business for NextHome Oracle Realty will be in the city of Troy, which is the center of Oakland County. This area is often known as "Automation Alley" due to the automotive industry and the businesses involved.

Fadi comes from a law background of over 14 years and has been a partner at *Hakim*, *Toma & Yaldoo PC* law firm since 2010. He started his real estate brokerage, *Oracle Realty*, in 2011 after several law clients were looking for real estate representation from someone they had already built trust with.

With a specialization in commercial real estate, business transactions and corporate law, Fadi is uniquely qualified as a broker who can provide expert advice for all agents working at his brokerage.

Before starting her real estate career in 2012, Sundus was a corporate financial analyst. After years in finance, Sundus felt it was the right time to start her own business.

"After looking at several different business options, I found real estate to be the most interesting and a career where I could help many people through home ownership," said Sundus.

From 2012 to 2018, Sundus worked at *Keller Williams Realty* in Troy. Successfully increasing her sales volume year over year, she closed 32 transaction sides in 2017.

Fadi and Sundus met each other via a real estate transaction. Sundus had a client who was looking for commercial legal representation and she turned to Fadi for help.

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"I was so impressed with the way Sundus represented her client and how detail-oriented she was," said Fadi. "Add in her go-getter mentality and her unbelievable work ethic and you have someone who I am proud to be in business with."

"Fadi is incredibly knowledgeable when it came to all things real estate and I knew that being in business with him would be a huge benefit for me and my clients," added Sundus. "I'm excited to see what NextHome Oracle Realty can do in our community."

Sundus was the one who found the NextHome franchise. She found the technology, the branding, the professional image, and being fully cloud-based – all wrapped up with the forward-thinking leadership of the company – to be exactly what she wanted in a franchise affiliation.

While they are dedicated professionals, Fadi and Sundus find family to be their real motivation to succeed.

Fadi and his wife of nine years, Mariam, have three children – Jacob (age 7), Joelle (4) and one-year-old John.

Sundus and her husband, Walden, have been married 17 years. The couple has three children – Kenzie (age 16), Louie (14), and Kaylie (12).

Please join us in congratulating Fadi, Sundus and the rest of the team at NextHome Oracle Realty on the opening of their new NextHome office in Warren, MI!

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

Each office is an independently owned and operated business.

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About NextHome, Inc.

NextHome, Inc. is an independently owned national franchisor with a focus on changing the way consumers work with local agents and shop for real estate online. It owns the NextHome and Realty World Northern California & Northern Nevada franchise networks with over 440 offices and more than 3,400 agents. The company closes over 17,000 transactions annually worth over \$5B in volume.

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For more information, press:

Imran Poladi

209-470-1493

Imran@NextHome.com

For more information, sales:

Charis Moreno

925-271-9102

Charis@NextHome.com

Additional information, announcements and press releases visit:

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