



Press Release
October 19, 2018

NextHome Brandywine is the newest NextHome brokerage

Four business partners come together to launch NextHome's newest location in Pennsylvania

Pleasanton, CA — October 19, 2018 — NextHome is proud to announce our newest addition to the franchise, **NextHome Brandywine**. The brokerage represents the eighth location opened in the state of Pennsylvania for the NextHome franchise.

NextHome Brandywine will be owned and operated by business partners Dan Pizzi, Mike Schmidt, Pete O'Brien, and Vince Taliercio. Dan will be the managing partner handling the day-to-day operations for the brokerage. Mike will be in charge of all financials and compliance issues. Pete will be responsible for business development and public relations for the company, while Vince will serve as the broker of record.

The brokerage will provide real estate services such as single-family residential sales, first-time home buyers, rehab and resale property listings, investment sales, and land sales for buyers and sellers for the cities of Downingtown, West Chester, Coatesville, Pottstown and the counties of Delaware, Chester, Bucks, Montgomery, and Philadelphia.

The relationships formed back in 2004 when Dan and Pete worked together in the telecommunications industry at *MCI WorldCom*. For three years they worked at the company with Dan as a Project Manager and Pete handling sales.

As the market changed with the economic downturn in 2007, Dan pivoted towards home sales with his family's background in the real estate industry. His cousin owned a *Century 21* office, so Dan started selling real estate part time.

In 2013, Dan and Pete reunited once again at *Communications Test Design Inc.* The friends worked together for two years before they were caught in another round of downsizing.

"After being part of another round of layoffs, I knew that I was ready to take control of my own destiny and get into real estate full time," said Dan.

From 2016 to 2018, both Pete and Dan worked at *Weichert Real Estate*. Working their sphere of influence and using sales skills from their previous career, the partners did very well and were two of the better selling REALTORS® in the area.

After two years of selling as agents at a brokerage, Dan and Pete were ready to go out on their own and open their real estate company.

"We had the opportunity to purchase an existing brokerage, but after exploring all of our options, NextHome was the right fit for our new brokerage," said Pete.



In 2011, Dan met Vince who was looking to open his own office at that time. They stayed in touch over the years. When it came time to open NextHome Brandywine, Dan reached out to have Vince be the broker of record.

“Vince has the well-rounded knowledge of not only the real estate compliance, but also how to manage a business,” said Dan. “Vince is skilled in multiple ways that will be huge in helping out our company.”

“With Mike, we have a business partner with an attention to detail like no other,” added Dan. “His strength is providing business insight into our brokerage unlike anyone else I know. Just his thought process brings a level that really charts the course for NextHome Brandywine.”

Please join us in congratulating Dan, Pete, Mike, Vince, and the rest of the team at NextHome Brandywine on the opening of their new NextHome office in Downingtown, PA!

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

Each office is an independently owned and operated business.

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About NextHome, Inc.

NextHome, Inc. is an independently owned national franchisor with a focus on changing the way consumers work with local agents and shop for real estate online. It owns the NextHome and Realty World Northern California & Northern Nevada franchise networks with over 400 offices and more than 3,000 agents. The company closes over 14,000 transactions annually worth over \$4.6B in volume.

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