

Press Release June 20, 2018

NextHome All Pro Realty Opens in Michigan *Dewayne White launches his new office in Northville, MI*

Pleasanton, CA – June 20, 2016 – <u>NextHome</u> is proud to announce our latest addition to the franchise, **NextHome All Pro Realty.** Owned and operated by top-producing real estate broker Dewayne White, the brokerage represents the ninth NextHome location in the state of Michigan.

Dewayne will be joined on the leadership team by Joe Conway, who will serve as Team Leader for the office.

Based in Northville, the brokerage will provide residential real estate services to the areas of Northville, Plymouth, Farmington, Farmington Hills, Ann Arbor, Livonia, Canton, Southfield, and the remainder of Oakland, Wayne and Washtenaw counties.

NextHome All Pro Realty will provide services such as first-time homebuyer representation, investment purchases, and new home builder business.

Located 30 minutes northwest of Detroit, Northville is home to just over 6,000 residents.

Dewayne comes from a unique background. In 2003, he was selected in the second round of the NFL Draft by the Tampa Bay Buccaneers. Playing seven years in the NFL, Dewayne saw the benefits of investing in real estate early. He began purchasing properties for his real estate portfolio in 2004.

Getting his real estate license while still an NFL player, he assisted several teammates in purchasing properties. When he retired in 2010, he focused his attention to new construction development and real estate sales.

"I had a goal to create a real estate company where we create income to help fund other businesses," said Dewayne. "When I started DW Development in 2013, we were able to build quality custom homes throughout the Detroit suburbs."

In 2017, Dewayne found NextHome through a familiar connection – an existing NextHome franchisee.

"Brad Sandberg and Jeff Scott (owners of NextHome Edge) help me with my property management," said Dewayne. "I looked into the NextHome franchise and loved what I saw. With the flexibility of the franchise fee structure and the tools offered, I knew the company would be a good fit for my brokerage."



Dewayne met Joe back in 2013. In 2018, he asked Joe to join the brokerage as the person who would help grow the company with talented agents.

"Knowing Joe and his skill set of running a brokerage and organizing a successful company, he's a great person to be in business with," said Dewayne.

"I was running a team for an independent brokerage when Dewayne and I began talking about NextHome," said Joe. "I loved his vision on how he wanted to grow his brokerage. I did research about NextHome and liked what I saw. It was a great opportunity to work together."

Dewayne says the NextHome All Pro Realty difference for the brokerage will be to provide agents a small-town atmosphere with high levels of technology and systems.

When not selling real estate, Dewayne spends time with his family. He and his wife of 13 years, Melissa, have four children – daughters Makena (age 16), Maya (13) and Malia (7) and son Luke (9). He has plenty of activities he does with the kids, but really likes the time spent together playing video games.

Joe has a daughter, Ava (16) and enjoys cycling and gardening. The two of them also donate time "life remodeling," where they help clean up blight around their community.

Please join us in congratulating Dewayne, Joe and the rest of the team at NextHome All Pro Realty on their brand new NextHome office!

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

Each office is an independently owned and operated business.

About NextHome, Inc.

NextHome, Inc. is an independently owned national franchisor with a focus on changing the way consumers work with local agents and shop for real estate online. It owns the NextHome and Realty World Northern California & Northern Nevada franchise networks with over 400 offices and more than 3,000 agents. The company closes over 14,000 transactions annually worth over \$4.6B in volume.

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