



Press Release
January 5, 2018

NextHome Legends Realty opens office in San Angelo, Texas
Rick Hanby and Will Hansen open NextHome's newest brokerage

Pleasanton, CA — January 5, 2018 — NextHome is proud to announce our newest addition to the franchise, **NextHome Legends Realty**. The brokerage represents the 14th location opened in Texas for the NextHome franchise.

Based in San Angelo, the company will be owned and operated by business partners Rick Hanby and Will Barnes. NextHome Legends Realty will provide real estate services such as single family residential sales, first-time home buyers, multi-family properties, land and ranch sales, military and veteran relocation, and investment sales to the areas of San Angelo, Christoval, Wall, Grape Creek, and the remainder of Tom Green County.

Located in the center of the state of Texas, San Angelo is home to just over 110,000 residents. The city has a large military and veteran presence with Goodfellow Air Force Base being a central part of the community.

Barnes started his real estate career in 2008 with a local independent real estate brokerage with the intention to fit and flip properties part time. After selling 15 houses in his first year as a part-time agent, he transitioned to full time in 2011 and has been a top producer ever since – selling more than \$7 million in volume annually.

Hanby started his career in 2012 when he opened Hanby Realty. A top-producing broker himself, Hanby sells more than \$6 million annually.

After meeting Barnes at the Texas REALTORS[®] Leadership Program (TRLP), Hanby knew he wanted to work with him.

“I really found Will to be a right fit to work alongside me,” said Hanby. “But he insisted on having a brokerage that provided real value to an agent. After doing research, only NextHome fit what Will and I had been looking for.”

“NextHome Legends Realty is a brokerage where the customer gets a much better experience than your average real estate office,” said Barnes. “With our technology platform and all the services we can provide our clients, it really makes a difference in getting top dollar for our client’s listings.”

Local agents have taken notice, as well. Since opening the brokerage’s doors 60 days ago, the business partners have grown the company to seven associates.



Not just REALTORS[®], Barnes and Hanby give back to the community too.

Barnes is in his third year on the Board of Directors for the San Angelo Association of REALTORS[®]. Hanby was the 2017 Chair for the Community Enrichment Committee for the San Angelo Association of REALTORS[®], and also served on the MLS and Strategic Planning Committees.

Hanby also sits on the Construction Board of Appeals for the City of San Angelo.

When not selling real estate, Barnes and Hanby focus on family.

Hanby and his wife, Michelle, have been married for seven years. The couple have three children between the two of them – daughters Catherine (age 24), Christina (age 22), and Scarlett (age 3). Hanby enjoys playing poker and rehabbing properties.

Barnes has been married for 13 years to his wife, Tammy. They have three children – son Hayden (age 11) and twin girls Presley and Ella (age 8). Barnes is an avid basketball player and is the basketball coach for Hayden’s youth league. He also is the Sunday school teacher at his local church for 3rd/4th grade.

Please join us in congratulating Rick, Will and the rest of the team at NextHome Legends Realty on the opening of their NextHome office in San Angelo, TX!

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

Each office is an independently owned and operated business.

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About NextHome, Inc.

NextHome, Inc. is an independently owned company with a focus on changing the way consumers work with local agents and shop for real estate. It owns the NextHome and Realty World Northern California & Northern Nevada franchise networks with over 300 offices and more than 2,000 agents. The company closes over 7000 transactions annually worth over \$2.5B in volume.

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