



Press Release
December 28, 2017

NextHome expands in North Carolina with NextHome Triad Realty
Rich & Amy Manzi are the newest owners of a NextHome franchise

Pleasanton, CA— December 28, 2017 — NextHome is proud to announce our newest addition to the franchise, **NextHome Triad Realty**. The brokerage represents the ninth location opened in North Carolina for the NextHome franchise.

Based in Greensboro, the company will be owned and operated by husband and wife real estate professionals Rich and Amy Manzi. NextHome Triad Realty will provide real estate services such as single family residential sales, first-time home buyers, rehab and resale property listings, and investment sales to the areas of Greensboro, Summerfield, Oak Ridge, High Point, and the remainder of Guilford, Rockingham and Forsyth Counties.

Rich started his real estate career in 2011 at Keller Williams Realty in Greensboro. With a background in direct sales, he was quickly able to build his annual business to more than 25 transactions with sales volume exceeding \$5 million. Even more impressive, Rich hit these numbers in an area where the average sales price is under \$200,000.

In 2015, while selling real estate at a high level, Rich also gave time and guidance to other agents in his Keller Williams office when he took over as the company's Productivity Coach.

As Rich's business grew, so did the need for additional help. After more than 15 years working as a teacher, Amy joined Rich on the sales side of the business in 2016. Together, the duo increased their sales significantly compared to previous years. While both Manzis can handle all aspects of a transaction, Rich typically works with listings and investors, while Amy handles working with buyers.

In 2017, Amy encouraged Rich to look into opening their own brokerage. As he researched various real estate franchises, Rich decided affiliating with NextHome made the most sense.

"I just loved the technology and the websites that NextHome could offer us," recalled Rich. "Knowing that we didn't want to start from scratch when it came to opening our own company, NextHome provided a cost-effective option for us to be a part of and give our clients the service and technology they deserve."

"Our goal at NextHome Triad Realty is to provide our clients such outstanding service, that they would never have a bad thing to say about our company and our agents," he added.



When not selling real estate, the Manzis spend time with their three children – daughters Kelsey (age 22) and Katelyn (17), and son Austin (15). Rich describes himself as an automobile enthusiast and loves working on rebuilding cars. He also enjoys spending time flipping properties and finds the challenge to be rewarding. Married for 22 years, Amy and Rich enjoy traveling and seeing the world whenever they aren't listing and selling homes.

Please join us in congratulating Rich, Amy and the rest of the team at NextHome Triad Realty on the opening of their brand new NextHome office in Greensboro, NC!

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

Each office is an independently owned and operated business.

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About NextHome, Inc.

NextHome, Inc. is an independently owned company with a focus on changing the way consumers work with local agents and shop for real estate. It owns the NextHome and Realty World Northern California & Northern Nevada franchise networks with over 300 offices and more than 2,000 agents. The company closes over 7000 transactions annually worth over \$2.5B in volume.

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