



**Press Release**  
**November 15, 2017**

**The NextHome franchise opens office in Wichita, Kansas**  
*NextHome Innovators is the newest addition to the company*

**Pleasanton, CA — November 15, 2017** — NextHome is proud to announce our newest addition to the franchise, **NextHome Innovators**. This new brokerage is the represents the fourth office location opened in Kansas by the NextHome franchise.

The Wichita-based brokerage will be owned and operated by 20-year real estate veteran, Brian Johnson. The office will provide real estate services such as first-time buyer, investor, multi-family, land, foreclosure and traditional single-family sales to the areas of Andover, Derby, Maize, Goddard and the entire Wichita Metropolitan area.

As a graduate of Wichita State University, Johnson started his real estate career right after college. In August of 1998, he began selling in his hometown of Wichita, working for *Coldwell Banker* for nearly four years.

In 2002, he made the move to *RE/MAX* and steadily built his business year-over-year, seeing over 100 transactions closed annually.

In 2011, Johnson was promoted to Supervising Broker for the brokerage. Even while managing and leading 20+ agents at the company, Johnson's business systems he had put in place allowed him to still close over 75 transactions a year.

In early 2017, Johnson wanted to take his leadership to another level. He wanted to still lead and help agents succeed, but at his *own* brokerage.

“As I was researching the different companies that I could potentially franchise with, when I ran across NextHome,” recalls Johnson. “The company was all about thinking ahead of the competition and was future-facing. NextHome is changing the game and I wanted to be a part of an innovative and unique company.”

Johnson says that NextHome Innovators will be focused on world-class client services through their three pillars: Integrity, Professionalism, and Accountability.

“If we focus real estate knowledge through our three core values of Integrity, Professionalism, and Accountability, the business will be there,” said Johnson.

When not selling real estate, Johnson spends time with family. Johnson and his wife of 12 years, Christine, have two children – son, Ashton (age 9) and daughter, Camille (age



6). You'll often find the Johnsons proudly involved in their children's sport interests. Ashton is into soccer, while Camille is a gymnast.

Please join us in welcoming Brian and the rest of the team at NextHome Innovators to the NextHome family!

***Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at [Charis@NextHome.com](mailto:Charis@NextHome.com).***

Each office is an independently owned and operated business.

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### **About NextHome, Inc.**

NextHome, Inc. is an independently owned company with a focus on changing the way consumers work with local agents and shop for real estate. It owns the NextHome and Realty World Northern California & Northern Nevada franchise networks with over 325 offices and more than 2,200 agents. The company closes over 9,000 transactions annually worth over \$3.2 Billion in volume.

*The names of actual companies and products mentioned herein may be the trademarks of their respective owners. Each office is an independently owned and operated business.*

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