

Press Release

September 7, 2017

The NextHome franchise opens fourth office in Pennsylvania NextHome Price Point Realty opens their brokerage in State College, PA

Pleasanton, CA— September 7, 2017 — NextHome is proud to announce our newest addition to the franchise, **NextHome Price Point Realty**. The brokerage is the fourth NextHome franchised location in the state of Pennsylvania. The company will be owned by the husband and wife team of Thomas and Dana Price.

Based in State College, NextHome Price Point Realty will provide real estate services such as single family residential sales, investment properties, and commercial sales to the areas of State College, Bellefonte, Boalsburg and the remainder of Centre County.

The borough of State College is located in the middle of Pennsylvania with equal distance between Pittsburgh and Philadelphia. State College is best known for being the home to Penn State University.

Thomas started his real estate career in June of 2013 after years of working in the municipal transit industry. While working for the Centre Area Transportation Authority (CATA), Thomas found his inspiration in an audio CD.

"I spent a lot of time listening to Robert Kiyosaki and finding out more about investing and setting up for retirement," said Thomas. "After learning as much as I could about setting our family up for the future, a friend suggested I look into real estate. I did and I haven't looked back."

After a short stint with a small local brokerage, Thomas moved to *KBB Realtors* – a regional brokerage located in State College. It was at that company where Thomas really began to hit his stride as a buyer's agent for a top team at the brokerage.

In his first full year of real estate, Thomas closed 12 transactions. The following year, he left the team to become an independent agent and closed 15 homes on his own.

In 2016, Thomas focused on enhancing the real estate experience for his clients and had his best year – doubling his sales volume from the previous year. Needing additional help in servicing those client needs, Dana joined him.

The Price's found NextHome after meeting a broker of another real estate franchise who really liked what the company had to offer.

"He shared with me that if he wasn't already a franchisee of his current company, he

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would have made the move to NextHome," recalls Thomas. "I started researching the company and really liked what I saw."

NextHome Price Point Realty will focus on providing a personalized client experience. By providing technology-based real estate service, the agents of the brokerage can deliver more exposure for seller's listings.

When not selling real estate, the couple donates time and resources to various local charities and organizations that include cancer research and the local Rotary Club.

Both Thomas and Dana enjoy outdoor activities such as kayaking, and are avid hockey fans of the Pittsburgh Penguins.

Please join us in congratulating Thomas, Dana and the rest of the team at NextHome Price Point Realty on the opening of their brand new NextHome office!

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

Each office is an independently owned and operated business.



About NextHome, Inc.

NextHome, Inc. is an independently owned company with a focus on changing the way consumers work with local agents and shop for real estate. It owns the NextHome and Realty World Northern California & Northern Nevada franchise networks with over 300 offices and more than 2,000 agents. The company closes over 7000 transactions annually worth over \$2.5B in volume.

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