



Press Release
August 1, 2017

NextHome opens first franchised location in Oklahoma
NextHome Prestige Realty continues the national expansion for the franchise

Pleasanton, CA— August 1, 2017 — NextHome is proud to announce our latest addition to the franchise, **NextHome Prestige Realty**. The brokerage will represent the first NextHome franchise location opened in the state of Oklahoma.

The company will be owned and operated by business real estate broker, Kimberly Hutson.

Based out of Norman, NextHome Prestige Realty will provide residential sales, investment property, luxury home sales, first time home buyers, military, land sales, horse properties, multi-family and relocation services to areas including Norman, Moore, Oklahoma City, Edmond, Piedmont, Guthrie, Newcastle, Tuttle, Blanchard, and surrounding rural communities.

Norman is home to nearly 120,000 residents and is known for Oklahoma University and the national college football powerhouse, The Oklahoma Sooners.

Before real estate, Kimberly worked as an Executive Secretary to a Bank President and left her job after 10 years to raise her family.

“After the kids were older, I was ready to get back into working full time,” said Kimberly. “We moved a couple times because of my husband’s work transfers and were able to come back to Norman.”

“The process of selling and searching for our homes during those moves is what made me want to get into real estate. I am very passionate about helping people and I want to make a difference in this industry,” she added.

Licensed since 2013, Kimberly is a member of the National Association of Realtors® (NAR), Oklahoma City Metropolitan Association of Realtors®, Norman Board of Realtors® and Builders Association of South Central OK (BASCO).

Kimberly spent her first year learning as much as possible about real estate. Her commitment to education shows through the time she dedicates towards improving her service for her clients. She has earned several National Association of REALTORS® designations/certifications including: Graduate of the Real Estate Institute (GRI), Accredited Buyers Agent (ABR), Broker Price Opinion Resource (BPOR), and Short Sale & Foreclosure Resource (SFR).



With the commitment to education evident, Kimberly sold nearly \$4 million in real estate volume in just her second year in real estate.

In 2016, she went on to get her broker's license and joined *eXp Realty* as a branch broker. Her business continued to increase and she started a team.

Although she successfully led agents as the branch broker, changes in the company franchise structure in Oklahoma caused Kimberly to look in a different direction.

In 2017, she decided to start her own brokerage and was looking for the right company to affiliate with.

“A friend introduced me to NextHome because she knew I was looking for something new and different than what other brokerages offered here in Oklahoma,” recalls Kimberly.

“Opening a NextHome office in Oklahoma just made sense for my agents and myself,” said Kimberley. “NextHome was the perfect fit for what we wanted out of a franchise. I am proud of our great group of agents and excited to be working alongside them.”

“We are a group of tech savvy agents that love the tools and resources NextHome provides. We focus on team building, training and representing our clients with a personal experience we are proud of. NextHome gives us the tools and resources we need to streamline our processes, and operate effectively and efficiently for our clients' needs,” said Kimberly.

“There are many qualities and skills that go into being an excellent real estate professional - integrity, in-depth community and market knowledge, marketing savvy, effective negotiation skills and a high-quality professional network, all of which are hallmarks of how we operate at NextHome Prestige Realty,” she adds.

With 13 agents at the brokerage, Kimberly takes pride in how involved the team at NextHome Prestige Realty is with the local community. When they are not in the office or helping our clients, you'll find them out on the golf course sponsoring a hole for a charity tournament, working or serving in the local communities or helping the local boards.

“We love our communities and giving back is important to us,” said Kimberly.

The company has had an outstanding start. In the first 30 days, NextHome Prestige Realty has nine pending contracts, twelve active listings and four sold properties.



When not selling real estate, Kimberly and her husband of 25 years, Glen, enjoy spending time with their family and friends and traveling as much as possible. The couple has three children - Brooklyn (22), Bridgette (19) and Chad (13).

Please join us in welcoming Kimberly and the rest of her team at NextHome Prestige Realty to the NextHome family and congratulating them on their brand-new office location!

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

Each office is an independently owned and operated business.

###

About NextHome, Inc.

NextHome, Inc. is an independently owned company with a focus on changing the way consumers work with local agents and shop for real estate. It owns the NextHome and Realty World Northern California & Northern Nevada franchise networks with over 300 offices and more than 2,000 agents. The company closes over 7000 transactions annually worth over \$2.5B in volume.

The names of actual companies and products mentioned herein may be the trademarks of their respective owners. Each office is an independently owned and operated business.

For more information, press:

Imran Poladi
209-470-1493
Imran@nexthome.com

For more information, sales:

Charis Moreno
925-271-9102
Charis@nexthome.com

Additional information, announcements and press releases visit:

<http://www.nexthome.com/trending>