

Press Release

May 26, 2017

NextHome Living The Northwest Opens New Washington Location NextHome Living The Northwest launches in Spokane, WA

Pleasanton, CA— May 26, 2017 — NextHome is proud to announce our newest addition to the NextHome franchise — **NextHome Living The Northwest**. This will be the second NextHome location opened by the franchisee. In March 2017, NextHome Living The Northwest opened its first location in Post Falls, Idaho.

This branch location of NextHome Living The Northwest will be located in Spokane, Washington. The new office will provide real estate services such as residential sales, investment property sales, land sales, resort properties, and second home sales.

Both NextHome Living The Northwest locations sit on the Washington/Idaho border and will serve the needs of residents in both states. In Washington, the office will cover Spokane, Liberty Lake, Spokane Valley, Cheney, Deer Park, Mead, and Medical Lake. In Idaho, the brokerage will cover Sandpoint, Hayden, Rathdrum, Spirit Lake, Kellogg, Wallace, Post Falls and Coeur d'Alene.

The NextHome brokerage will be owned and operated by four business partners – Mike & Sheryl Van Dinter and Shawn & Carrie Sutton.

Mike will be the Designated Broker for the brokerage, Sheryl will handle the accounting and financial operations, Carrie will handle the day-to-day operations of the office as the Office Manager, and Shawn will handle all things technology.

Calling Spokane home for over 60 years, the Van Dinters found it natural to open their second office in their hometown.

As real estate investors for nearly 20 years, the Van Dinters met Carrie in 2012 when she was the office manager of a local franchised real estate office. At the time, they were using a REALTOR® in her office to help them acquire and re-sell their rehabbed properties.

Realizing he wanted to be more hands-on with the selling process, Mike attained his real estate license in 2014 and joined Carrie's office.

Over the next two years, Carrie and Mike built a trusted working relationship and saw the benefits of working together. The Van Dinters flipped between 15-20 properties annually and as their business grew, so did their needs to add services to attract buyers to their listings.

"The idea of opening our own brokerage really started in 2016," recalls Mike. "I had just

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gotten my real estate broker's license and found it to be the right time to open our own company. No one would be better to lead the brokerage as the manager than Carrie."

Knowing they would need to add technology and tools to set the brokerage apart from other local real estate offices. After researching several real estate franchises, the choice was obvious.

"NextHome stood out from the rest by a mile," said Mike. "Seeing the orange and how effectively the color scheme worked with yard signage worked so well with listings, in addition to all the incredible technology offered by the company... all of it added up to be the right choice for us."

As the company's office manager, Carrie says that NextHome Living In The Northwest will be a fun office with productive agents.

"With our real estate career being such a large portion of our daily lives, it's important to work at a company where you can have fun," said Carrie. "We are building a brokerage where having fun where you work will be an important part of our office. We are serious about helping our community with their real estate needs, but can do it in a way where everyone enjoys the process."

In addition the company will focus on deep relationships with members of the community.

"At NextHome Living The Northwest, it's about helping families – not pushing files," added Sheryl.

When not selling real estate, the four partners focus on family.

Married for 42 years, the Van Dinters have two children and six grandchildren. Mike has been flying airplanes for nearly five decades and often flies the family to various vacation destinations. They are also Certified Scuba Divers and enjoy time in the water on their boat.

The Suttons have been married for 25 years, have three children, and two grandchildren on the way. In addition to his responsibilities at the real estate company, Shawn runs and operates Sutton Tile & Marble – a company they have owned for 25 years. When they are not working, the Suttons enjoy boating, snowmobiling, and enjoying the outdoors.

Please join us in welcoming Mike, Sheryl, Carrie, Shawn and the rest of their team at **NextHome Living The Northwest** for the opening of their second NextHome office!

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Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

Each office is an independently owned and operated business.



About NextHome, Inc.

NextHome, Inc. is an independently owned company with a focus on changing the way consumers work with local agents and shop for real estate. It owns the NextHome and Realty World Northern California & Northern Nevada franchise networks with over 260 offices and more than 1600 agents. The company closes over 7000 transactions annually worth over \$2.5B in volume.

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