



**Press Release**

**May 25, 2017**

**NextHome launches new office in the state of Alabama**  
*NextHome Star Real Estate will service Mobile and surrounding areas*

**Pleasanton, CA— May 25, 2017** — NextHome is proud to announce our newest addition to the franchise, **NextHome Star Real Estate**. The new brokerage is the second NextHome franchised location opened in the state of Alabama.

Based out of the city of Mobile, NextHome Star Real Estate will be owned and operated by top producing REALTOR® Shabbir Hossain. The brokerage will service the cities of Mobile, Semmes, Daphne, Spanish Fort, Fairhope, Wilmer, and the remainder of Mobile and Baldwin Counties.

The brokerage will serve clients with residential real estate services such as investment properties, move-up properties, first-time home buyers, lot purchases, as well as commercial properties.

Licensed since 2007, Hossain started his real estate career after many years in the engineering industry working at AT&T. He began his career with a national franchised brokerage in Mobile.

Coming into real estate during the worst real estate markets in history, Hossain took a learn-to-earn approach to his career. Even though he came into the business while many agents were leaving, he persevered and steadily sold more homes year over year.

In 2016, Hossain sold in excess of 40 transaction sides – placing him as one of the top agents in his market.

While he did work for a nationally franchised brokerage, Hossain was frustrated in finding leadership willing to help him with training or simply just being available for guidance.

Knowing it was the right time to go out on his own, Hossain wanted to run his brokerage differently.

“I knew that when it came time to open my own brokerage, I never wanted agents at my company to experience what I went through,” said Hossain. “I wanted a brokerage that had agents who knew I would be available and willing to help them be the best agents possible.”



Wanting the very best in technology for his clients and future agents for his brokerage, Hossain found that franchising with NextHome gave him the flexibility he needed to run his brokerage with the proven tools and systems he was looking for.

“By affiliating with the NextHome franchise, NextHome Star Real Estate is set to become the premier brokerage for agents looking for cutting edge technology packaged in an affordable option,” added Hossain. “Our clients will also appreciate the difference in service level. We are going to bring a high level of real estate service our community has never experienced before.”

When not selling real estate, Hossain focuses on spending time with his family. He and his wife of five years, Sanjana, have two children – daughters, Samara (age 3) and Sami (age 2).

Please join us in welcoming Shabbir and the rest of his team at NextHome Star Real Estate for the opening of their new NextHome office!

***Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at [Charis@NextHome.com](mailto:Charis@NextHome.com).***

Each office is an independently owned and operated business.

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### **About NextHome, Inc.**

NextHome, Inc. is an independently owned company with a focus on changing the way consumers work with local agents and shop for real estate. It owns the NextHome and Realty World Northern California & Northern Nevada franchise networks with over 300 offices and more than 2,000 agents. The company closes over 7000 transactions annually worth over \$2.5B in volume.

*The names of actual companies and products mentioned herein may be the trademarks of their respective owners. Each office is an independently owned and operated business.*

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