



Press Release
March 14, 2017

NextHome Family Tree Realty opens in Vacaville, CA
The brokerage represents the 37th NextHome opening in California

Pleasanton, CA— March 14, 2017 — NextHome is proud to announce our newest addition to the NextHome franchise – **NextHome Family Tree Realty**. It is the 37th NextHome franchise location opened in the state of California.

Based out of Vacaville, the new brokerage will provide real estate services such as residential sales, investment property sales, land sales, and purchases for first time homebuyers.

Owned and operated by Amanda and Shawn Mills, the company will serve the residents of Vacaville, Vallejo, Dixon, Suisun City, Fairfield, Winters, and the remainder of Solano County.

Licensed since 2003, Amanda entered real estate after many years as a computer programmer. She started building her sales skills at a local real estate office. As a graduate of Sonoma State with a degree in Psychology (emphasizing in Neuropsychology), Amanda credits her understanding of people through her studies.

“I work really hard in making sure my clients feel heard,” said Amanda. “In a career like real estate, understanding how a buyer or seller might feel before, during, and after the transaction is really important in making them feel like their needs are being met.”

In 2008, Amanda moved her license to *Kappel & Kappel*, a longtime local brokerage well-known in the Vacaville community. In 2014, Coldwell Banker franchised the office, thus making it *Coldwell Banker Kappel Gateway*.

Working in an office that was an independent model which switched to a franchise made Amanda think about how she would eventually own and operate her own brokerage.

“I love the feeling of having an independent brokerage that stood out because of its family-first connection with the community,” said Amanda. “But I do understand the benefits of a streamlined, all-service packaged approach when a brokerage aligns with a franchise.”

“I knew I wanted to open my own brokerage, but didn’t find a company that made sense to franchise with,” she added.

By chance, Amanda met Imran Poladi, NextHome’s Vice President of Business Development, through her local service at the Northern Solano County Association of REALTORS® (NSCAR) as the 2015 Board President.



“I saw Imran speak at an event for the California Association of REALTORS® (CAR) and I wanted him to speak at our very first meeting for our local board,” recalled Amanda.

“After getting to know Imran, I followed the details about his company and NextHome for nearly two years before making the decision to leave and open my own brokerage,” said Amanda. “I saw other leaders I respect such as Scott Gieser and Yvette Sloan join the franchise. I knew NextHome was the only company I wanted to be a part of.”

The name NextHome Family Tree Realty came through Amanda’s commitment to culture.

“The word ‘culture’ is thrown around these days without real regard to what it truly means,” added Amanda. “Family Tree represents treating our agents and clients like family and knowing we have strong roots in our community.”

When not selling real estate, Amanda dedicates time to the real estate industry – serving as a CAR Director, a NSCAR Board Member and Past President, and the Chair of several committees for her Association.

Shawn joins the brokerage as the Broker of Record for NextHome Family Tree Realty and has been assisting Amanda with her property listings and sales for several years. In addition to his work as the Broker of Record, Shawn has been a Certified Transaction Coordinator for the past eight years.

The couple of 20 years have a 19-year-old son, Harrison, who has been a competitive Kart racer for 11 years.

Amanda is a world-renowned singer who has opened for the likes of Loretta Lynn and Toby Keith. In 2016, Amanda sang the National Anthem to open the CAR Directors Meetings in Sacramento.

Please join us in welcoming Amanda, Shawn and the rest of their team at **NextHome Family Tree Realty** for the opening of their brand new NextHome office!

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

Each office is an independently owned and operated business.

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About NextHome, Inc.



NextHome, Inc. is an independently owned company with a focus on changing the way consumers work with local agents and shop for real estate. It owns the NextHome and Realty World Northern California & Northern Nevada franchise networks with over 260 offices and more than 1600 agents. The company closes over 7000 transactions annually worth over \$2.5B in volume.

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