



Press Release
November 10, 2016

NextHome Furthers Expansion in Indiana with NextHome Connection
The brokerage will serve the greater Indianapolis area

Pleasanton, CA — November 10, 2016 — NextHome is proud to announce our newest office, **NextHome Connection**. The brokerage represents the second NextHome franchisee in the state of Indiana.

The Indianapolis-based brokerage will be owned and operated by 15-year real estate veteran broker, Paula Henry. NextHome Connection will provide residential, commercial, new construction, and historic property real estate services to the cities of Indianapolis, Carmel, Zionsville, Avon, Brownsburg, Plainfield, Greenwood, and the remainder of the Indianapolis metropolitan area.

Licensed in 2002, Henry began her real estate career in Corona, California with *Tarbell REALTORS*. She started her career strongly, earning Rookie of the Year honors for her sales numbers in her very first year.

In 2004, Henry earned her e-Pro designation by the National Association of REALTORS®. By leveraging unique marketing and a strong online presence, Henry grew her business to sales in excess of 45 transactions annually over the next several years.

In 2006, Henry's husband, Don, had a job relocation that led to the couple moving to Indianapolis. Even though she had to start over her real estate business in a new area, Henry picked up right where she left off.

As a member of *RE/MAX* in Indianapolis, Henry spent the next ten years building an incredible business.

With the year-over-year increase in business, Henry formed an exceptional real estate team to help handle incoming leads. The *Home to Indy Team* helped Henry grow her business above and beyond what she was able to do on her own.

Through November of 2016, the *Home to Indy Team* has sold 144 homes to the tune of \$32 million in sales volume this year.

In early 2016, Henry began exploring the opportunity of owning her own brokerage. One of the companies she researched was NextHome.

"I originally found NextHome on Facebook," recalled Henry. "Someone posted about the company and I found it to be very interesting. When I researched it further, I loved the logo and the fresh look of the brand. It was unlike any other brand that I had seen in our industry."

"NextHome has the single solution for agents who are working with today's buyers and sellers. All the little things that NextHome provides make a big difference, especially when an agent is trying to stand apart from their competition," added Henry.



Henry isn't just focused on sales. She also gives back to the real estate industry. She has served on the Professional Standards Committee for the Metropolitan Indianapolis Board of REALTORS®.

When they're not working, Paula and Don love spending time with their four children and seven grandchildren. The couple of 37 years enjoy traveling to various beaches throughout the nation.

Please join us in welcoming Paula and the rest of the team at NextHome Connection to the NextHome family!

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

Each office is an independently owned and operated business.

###

About NextHome, Inc.

NextHome, Inc. is an independently owned company with a focus on changing the way consumers work with local agents and shop for real estate. It owns the NextHome and Realty World Northern California & Northern Nevada franchise networks with over 260 offices and more than 1600 agents. The company closes over 7000 transactions annually worth over \$2.5B in volume.

The names of actual companies and products mentioned herein may be the trademarks of their respective owners. Each office is an independently owned and operated business.

For more information, press:

Imran Poladi
209-470-1493
imran@nexthome.com

For more information, sales:

Charis Moreno
925-271-9102
Charis@nexthome.com

Additional information, announcements and press releases visit:
<http://www.nexthome.com/trending>