



**Press Release**  
**June 14, 2016**

**NextHome continues Virginia expansion with NextHome TwoFourFive**  
*The brokerage represents the second NextHome franchisee in the state*

**Pleasanton, CA— June 14, 2016** — [NextHome](#) is proud to announce our latest addition to the franchise, **NextHome TwoFourFive**. The brokerage represents the second NextHome franchise in the state of Virginia.

Owned and operated by business partners Wanda Ott, Scott Elliott, and Brandon Tomlin, the Lynchburg-based brokerage will provide residential real estate services to the areas of Amherst, Appomattox, Campbell, Belford, and the surrounding Central Virginia area.

Ott began her real estate career as the manager of a local real estate office in 2001. Under her leadership, the brokerage became one of the top firms in the area and grew from 12 agents to more than 40 REALTORS®.

In 2007, after her children graduated from college, Ott became an active real estate agent while still maintaining her role as manager for the firm.

“With my schedule freeing up quite a bit when the kids graduated, it allowed me to be a practitioner of real estate while still managing,” said Ott. “Our agents were very open minded and really didn’t see it being a conflict of interest. In fact, it only solidified the fact that I was walking my talk.”

After almost 14 years of managing someone else’s brokerage, Ott decided it was the right time to pursue her own venture. In 2015, Ott attained her broker’s license and began exploring opportunities to open her own brokerage.

Based on her past experience in working with Elliott and Tomlin, Ott knew that both could bring a lot of value through their vast expertise as builders.

Elliott is the owner operator of a custom real estate building and design firm, while Tomlin builds and develops subdivisions with a focus on speculative homes. In forming the partnership, the three owners each bring an important and diverse value to the brokerage.

NextHome TwoFourFive is currently completing the final specifications to Trent’s Landing – a subdivision featuring 27 brand new homes located in Campbell County. The development is set to hit the market later this year.

“By becoming a franchisee with NextHome, combined with our dedication to creating quality homes for our community, we are excited about what NextHome TwoFourFive will bring to buyers and sellers,” said Ott. “We are committed to making the client the most important piece



of the transaction.”

Locally, the team dedicates their time to helping families in need through their non-profit organization, Decovate, which is a mix of the words “decorate” and “renovate.” The volunteers of Decovate fix houses in need when the home owner cannot renovate due to financial reasons, injury or illness.

Ott’s humanitarian efforts are not limited to the local community. As a volunteer with the non-profit organization, World Help, Ott has traveled to Guatemala and other locations to help struggling communities in need of basic services such as clean water or clothing.

“We are very fortunate to be adding a team of professionals such as Wanda, Scott and Brandon to the NextHome family,” said Imran Poladi, NextHome’s Vice President of Business Development. “Their business resume speaks for itself, but the fact that they are incredible people, makes this partnership so special.”

Please join us in welcoming Wanda, Scott, Brandon and the rest of the team at NextHome TwoFourFive to the NextHome family!

***Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at [Charis@NextHome.com](mailto:Charis@NextHome.com).***

Each office is an independently owned and operated business.

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About NextHome, Inc.

NextHome, Inc. is an independently owned company with a focus on changing the way consumers work with local agents and shop for real estate online. It owns the NextHome and Realty World Northern California & Northern Nevada franchise networks with over 180 offices and more than 900 agents. The company closes over 5000 transactions annually worth over \$2B in volume.

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