



Press Release
June 3, 2016

NextHome opens in the Boca Raton with NextHome Today
NextHome continues expansion within the state of Florida

Pleasanton, CA— June 3, 2016 — [NextHome](#) is proud to announce our latest addition to the franchise, **NextHome Today**. The brokerage is the 11th NextHome franchise in the state of Florida.

Owned and operated by local veteran real estate broker, Andy Newman, the Boca Raton-based brokerage will provide residential real estate sales to the areas of Boca Raton, West Palm Beach, Fort Lauderdale, Parkland, Coral Springs, and the counties of Broward, Palm Beach and Miami-Dade.

Palm Beach County is home to nearly 1.4 million residents and is one of the most populated counties in the state of Florida.

Before real estate, Newman attended the University of Miami Law School. While in his final year of law school, Newman was looking at a potential avenue for extra income. Deciding to pursue a side interest in real estate, he passed his license test and sold a few properties while completing his law degree.

After graduating with his law degree, Newman served as a homicide prosecuting attorney for the Palm Beach County District Attorney's office for nearly a decade. During his time as an attorney, Newman attained his broker's license in 1987 and started his own real estate firm, Town Grove Realty.

While a full time attorney, Newman continued to build his real estate brokerage. In 1994, Newman left the District Attorney's office to focus on real estate full time and to grow Town Grove Realty.

Under Newman's guidance and leadership, Town Grove Realty grew to four locations (Boca Raton, West Palm Beach, Fort Lauderdale, West Broward) and 60 agents in just under four years.

In 2000, Newman sold Town Grove Realty to a large real estate brokerage in Palm County.

Returning to being an attorney changed his focus and he is currently a domestic violence prosecutor for Broward County State Attorney.

In 2015 and urged by his girlfriend, Irina Poveda, Newman decided to re-enter the real estate brokerage world. He began to explore options of a franchise that would provide his agents the tools for today's buyers and sellers.



“The first time I saw NextHome was in the REALTOR® Magazine,” recalls Newman. “I remember thinking ‘What is this company all about?’ After spending 90 minutes on the phone with (NextHome’s Vice President of Sales) Charis Moreno, I was sold on this company being the right fit for a re-launch of my own real estate brokerage.”

“I knew that NextHome gave my brokerage the value proposition to not only be the best choice for buyers and sellers in my market, but for the agents that serve them too,” added Newman. “I have the experience of running successful real estate brokerages. With the addition of NextHome and what the franchise provides our brokerage, the sky is the limit for NextHome Today.”

In addition to being a real estate broker and attorney, Newman also is the CEO of Newman Speaking & Sales Institute, where he teaches and trains students on improving their public speaking and presentations. High profile clients of the Institute include world champion boxer Lennox Lewis, Fortune 500 company Roche Pharmaceutical, and the Fort Lauderdale Association of REALTORS®.

When not selling real estate, Newman enjoys the Boca Raton life and is an avid golfer. He also has been a professional drummer for nearly 25 years for his band, Not Yet Crazy.

Please join us in welcoming Andy and the rest of the team at NextHome Today to the NextHome family!

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

Each office is an independently owned and operated business.

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About NextHome, Inc.

NextHome, Inc. is an independently owned company with a focus on changing the way consumers work with local agents and shop for real estate online. It owns the NextHome and Realty World Northern California & Northern Nevada franchise networks with over 180 offices and more than 900 agents. The company closes over 5000 transactions annually worth over \$2B in volume.

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