



Press Release
March 1, 2016

NextHome opens NextHome Legendary Properties in North Dakota
The brokerage represents the second NextHome franchisee in the state

Pleasanton, CA— March 1, 2016 — [NextHome](#) is proud to announce our newest addition to the franchise, **NextHome Legendary Properties**. The brokerage represents the second NextHome franchisee in the state of North Dakota.

Owned and operated by top producing real estate broker, Scott Louser, the Minot-based brokerage will provide residential real estate services to the areas of Minot and the upper mid-west of North Dakota. The city of Minot has a population of approximately 80,000 and represents more than 10% of the entire state's population. Minot is home to the Minot Air Force Base, which is one of only two Air Force bases in the United States that house the B-52 Bombers.

NextHome Legendary Properties will also assist clients with commercial properties, land sales, new construction, multi-unit properties, and real estate investments.

Licensed since 1997, Louser is a second generation REALTOR®, taking after his father Larry, who started his real estate career in the mid-1970's. The two of them worked side-by-side at Larry's brokerage, Preferred Minot Real Estate.

In his first few years of real estate sales, Louser became one of the top producers in his area. Starting in 1999, Louser sold an incredible 50 homes annually and has continued that trend consistently ever since.

Louser not only started strongly in sales, but was asked by several peers in his local real estate leadership to become a Director of the Minot Board of REALTORS®. In 2001, he served as President of the Minot Board of REALTORS®. His time as President helped him realize the importance of REALTOR® leadership and how it plays a significant role in homeownership.

From 2002 until 2005, Louser served on the Executive Team for the North Dakota Association of REALTORS® (NDAR). His excellent service eventually led him to the highest position in North Dakota organized real estate – serving as State President of NDAR in 2005.

Even with his commitments to real estate leadership, Louser continued his strong sales career and was awarded the NDAR State REALTOR® of The Year in 2006.

In 2006, Louser started a three-year term as a Director for the National Association of REALTORS® (NAR).



In 2007, on the tenth anniversary of getting his real estate license, Louser's father asked him if he would take over the Preferred Minot Real Estate brokerage. A little overwhelmed, but thankful, Louser took over as owner and CEO of the brokerage.

In 2009, Louser served as one of 13 Regional Vice Presidents for NAR. He was responsible for overseeing the states of North Dakota, South Dakota, Minnesota, Iowa, and Nebraska.

In 2012, Louser served as the National Association of REALTORS® Vice President and was in charge of Government Affairs and Public Policy.

As a graduate of Minot State University with a Bachelor of Science in Business Administration and a Master's Degree in Management, Louser has always made a commitment to education.

He holds the following NAR designations: Certified Residential Broker (CRB), Certified Residential Specialist (CRS), Graduate of the REALTOR Institute (GRI), Accredited Buyer's Representative (ABR), Accredited Buyer's Representative Manager (ABRM), Short Sales and Foreclosure Resource (SFR), and Electronic Professional (E-Pro).

Due to his service as a champion for homeownership and private property rights, Louser added public service in state government to his growing list of roles.

In 2010, Louser was elected to the North Dakota State House of Representatives for a four-year term. In 2014, he was re-elected to the same position and will serve through 2018.

In 2013, Louser introduced a Bill to create a Constitutional Amendment to permanently ban transfer taxes upon a sale of a home in North Dakota. Once legislature passed the Bill, it was backed by NAR and NDAR.

In the November 2014 election, eight measures were on the ballot – including Louser's Bill. When the votes were tallied, only one Bill passed – the permanent ban on transfer taxes upon sale of a home in North Dakota.

During Louser's years in leadership service, he never lost focus of his main priority – running a dynamic and successful real estate office. The brokerage of 20 agents feed off the energy and commitment Louser has for the real estate industry.

In May of 2015, Louser was introduced to NextHome through a chance meeting with a fellow NAR Director, NextHome's Vice President of Marketing and Events, Christine Dwiggin.

“When I met Scott in Chicago during the NAR meeting last summer, I learned he is a man of high integrity, ethics and has a vision for the future. He has the foresight and desire to create opportunity for agents in his community in the future. Scott is an experienced, insightful leader focused on impactful strategies for his agents and clients. We couldn't be more thrilled to add Scott and his team from NextHome Legendary Properties to the NextHome family.”



“I was interested in creating a suite of tools to provide our agents with the best the industry could offer,” said Louser. “But after meeting Christine and spending time working with (Vice President of Sales) Charis Moreno, I saw that joining NextHome allowed me the ability to get all the tools I had been looking for.”

Scott is joined at the brokerage by his wife and REALTOR®, Alexa. They have three children – their son Garrett (13 years old), and daughters, Kamryn (3) and Kendyl (18 months).

Please join us in welcoming Scott and the rest of the team at NextHome Legendary Properties to the NextHome family!

Interested in being a part of the NextHome Real Estate Franchise? Contact VP of Sales Charis Moreno at Charis@NextHome.com.

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About NextHome, Inc.

NextHome, Inc. is an independently owned company with a focus on changing the way consumers work with local agents and shop for real estate online. It owns the NextHome and Realty World Northern California & Northern Nevada franchise networks with over 180 offices and more than 900 agents. The company closes over 5000 transactions annually worth over \$2B in volume.

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