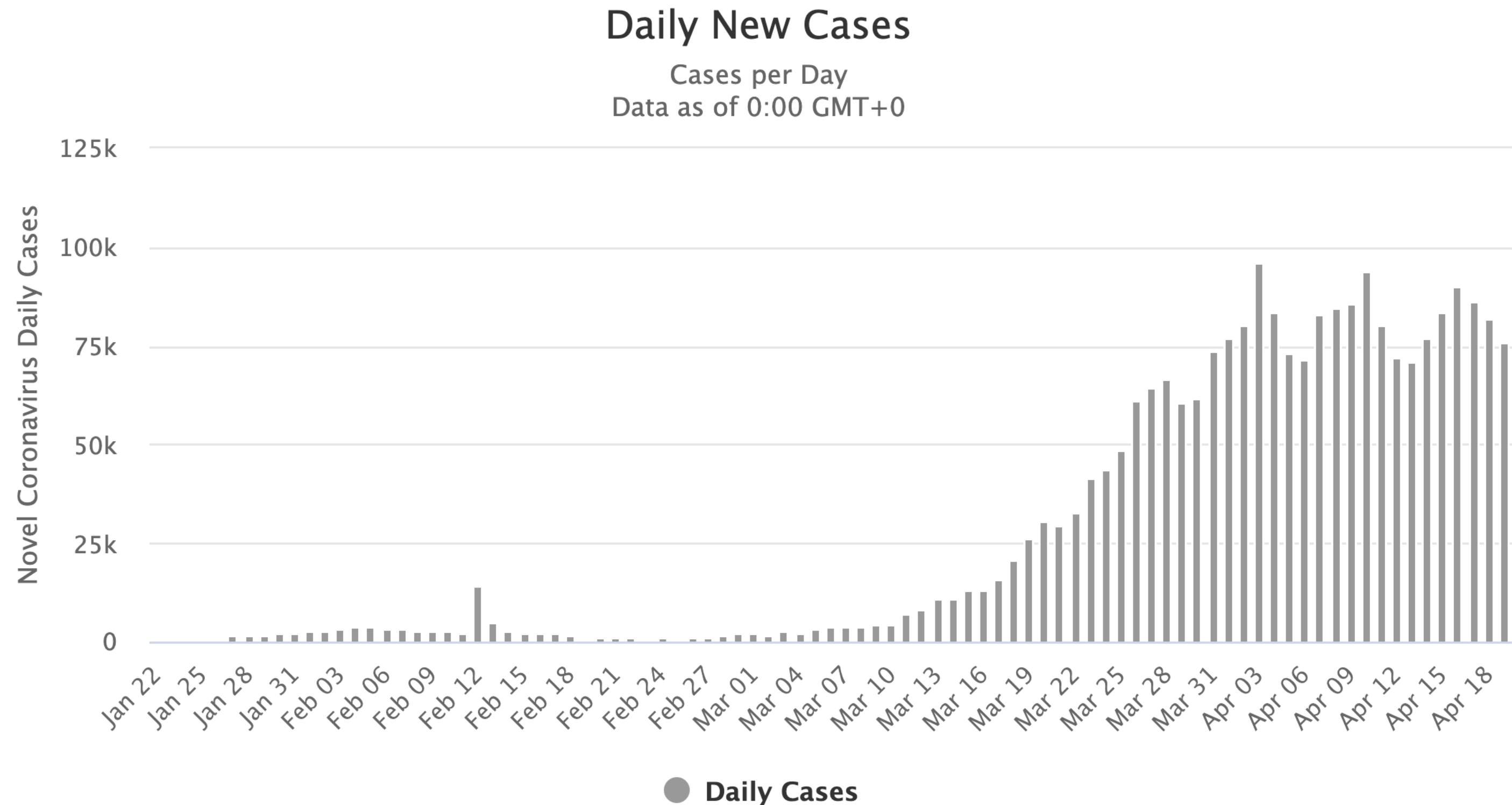




NextHome: REAL Update

Keith Robinson, Chief Strategy Officer

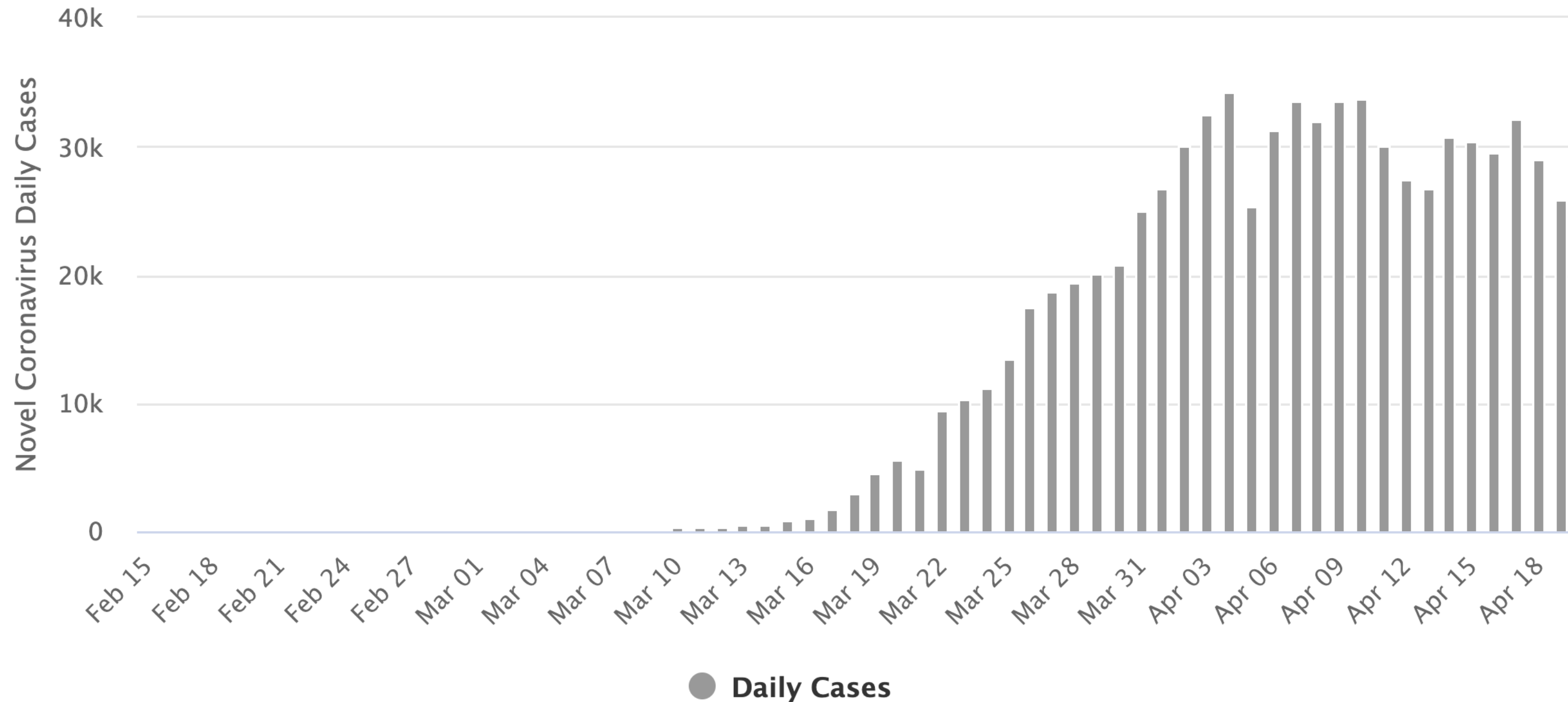
Worldwide Numbers



U.S. Numbers

Daily New Cases

Cases per Day
Data as of 0:00 GMT+0



A close-up photograph showing a person's hands wearing blue nitrile gloves. The person is using a syringe to draw liquid from a small glass vial. In the background, a white sign with the text 'COVID19' in bold black letters is visible. The scene is set against a blurred background of orange and grey.

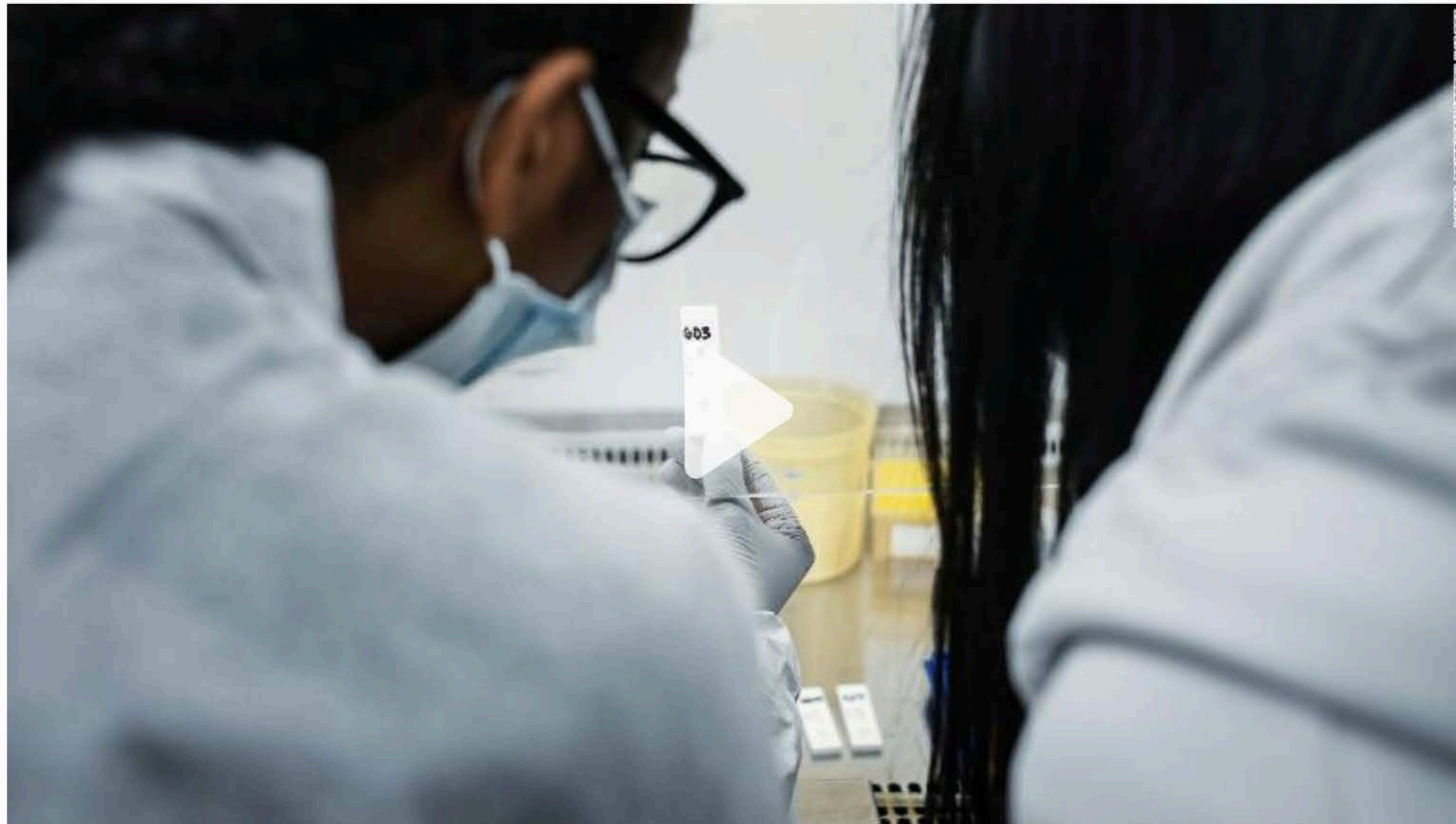
COVID19

Fauci: Coronavirus vaccines could be ready sooner than expected

Report: Covid-19 patients recovering quickly after getting experimental drug remdesivir

By Maggie Fox, CNN

🕒 Updated 10:47 PM ET, Thu April 16, 2020



MISHA FRIEDMAN/GETTY IMAGES



**AMERICAN
EXPRESS**



citibank







States most impacted

1. Texas
2. Alaska
3. California
4. North Dakota
5. New Mexico
6. Oklahoma

Lock Down or Turn On?



Tue

10:00 am PDT

Tech Talk

How to host virtual showings

Thu

10:00 am PDT

Changes in Home Buyer Behavior

Insights from the top-searched site

Wed

10:00 am PDT

Commission Impossible, Part II

Polish your listing presentation skills

Fri

10:00 am PDT

Consumer-Facing Session

Hear from James and Keith on housing and COVID-19

Invite your clients!

Wed

12:00 pm PDT

Build Relationships while #StayingHome

#HumansOverHouses in action!

Fri

12:00 pm PDT

B.I.N.G.O.

Another clever idea from a fellow #NextHomie



{CITY NAME} DAILY MARKET ACTIVITY

Information from {insert source} Market Watch XX.XX.2020



New Listings

XXX



New Contracts

XXX



New Closings

XXX

Agent Name | 123.456.7890 | email@nexthome.com | Lic # 12345678

Each office is independently owned and operated.

Homes Sales in the Last 24 Hours

Information from {insert source} Market Watch XX.XX.2020



NEW CONTRACTS

117



NEW CLOSINGS

72



Agent Name | 123.456.7890 | email@nexthome.com | Lic # 12345678

Each office is independently owned and operated.



HOW'S THE MARKET?

Agent Name | Lic # 12345678
123.456.7890 | email@nexthome.com

Information from {insert source} Market Watch XX.XX.2020



NEW LISTINGS
XXX



NEW CONTRACTS
XXX



NEW CLOSINGS
XX

{CITY NAME} DAILY MARKET ACTIVITY

Information from {insert source} Market Watch XX.XX.2020



XXX
NEW LISTINGS



XXX
NEW CONTRACTS



XXX
NEW CLOSINGS



Agent Name | 123.456.7890 | email@nexthome.com | Lic # 12345678

Each office is independently owned and operated.



NextHome Virtual Home Buying Process

During these times, it's important to know options for the home buying process. We're here help and inform buyers about this safe and convenient option.

- 1. Virtual Buyer Consultation**
Our sales agents will meet with you virtually to review all steps.
- 2. Emailed Property Search Results**
We will email you all available homes within your criteria.
- 3. Facetime/Video Home Tours**
When you find a home that you like, we will show it to you via FaceTime or send you a video.
- 4. Electronically Sign Documents**
When it's time to make an offer, we will electronically complete all home buying documents.
- 5. Transfer All Funds by Bank Wires**
All funds needed during the transaction can be transferred via bank money wires.
- 6. Email Inspection Reports**
Home inspectors will share their detailed reports via email. We handle repair negotiations with the seller.
- 7. Mobile Notary Service**
Our notaries will come to you with closing documents to sign.
- 8. Key Delivery Service**
Once the home closes and deed is recorded, we will bring the keys to you!

Agent Name | 123.456.7890



NextHome Virtual Home Buying Process



During these times, it's important to know options for the home buying process. We're here help and inform buyers about this safe and convenient option.

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- | | |
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We will email you all available homes within your criteria. |
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When you find a home that you like, we will show it to you via FaceTime or send you a video. | 4. Electronically Sign Documents
When it's time to make an offer, we will electronically complete all home buying documents. |
| 5. Transfer All Funds by Wire
All funds needed during the transaction can be transferred via bank money wires. | 6. Email Inspection Reports
Home inspectors will share their detailed reports via email. We handle repair negotiations with the seller. |
| 7. Mobile Notary Service
Our notaries will come to you with closing documents to sign. | 8. Key Delivery Service
Once the home closes and deed is recorded, we will bring the keys to you! |

NextHome Virtual Home Selling Process





If selling your home right now is essential... We're here to help.

Agent Name | 123.456.7890

 Get to know us during a virtual listing appointment.	 Maximum exposure of your home on the top-searched websites.	 Virtual open houses and showings to generate interest.
 Custom marketing plan for the current environment.	 3D virtual home tours, virtual staging, and professional photography.	 Electronic document signing, any time, any place.
 Pre-listing inspections done virtually, preparing your home for sale.	 Eye-catching print and digital marketing materials.	 Negotiations, counters, and addendums - all done virtually.

If selling your home right now is essential... **We're here to help.**

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[NextHome] Agent Name | 123.456.7890

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Activity Ideas

Burn energy and have fun!

- Dance party
- **Movement songs**
- Obstacle course
- **Exercises**
- Brain break activities
- **Yoga poses** 🐾

[NextHome>



Activity Ideas

Let's get crafty and creative!

- Collages
- **Painting**
- Stickers
- **Kinetic Sand**
- Cardboard box creations
- **Scrapbooking**
- Beading
- **Sewing** 🐾



Activity Ideas

Learn with fun!

- Matching
- **Counting**
- Prepositions
- **Color/Shape ID**
- Rhyming
- **Patterning**
- Letters/Numbers
- **Describing**
- **Ordering by size** 🐾





How can we help?

Agent Name | 123.456.7890

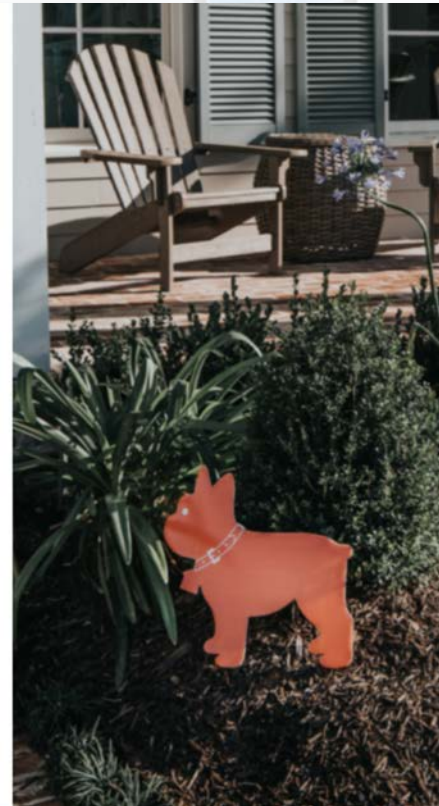


We're all in this together

We are a community.
This isn't business as usual
And neither are we.
Don't hesitate to reach out.

Agent Name | 123.456.7890

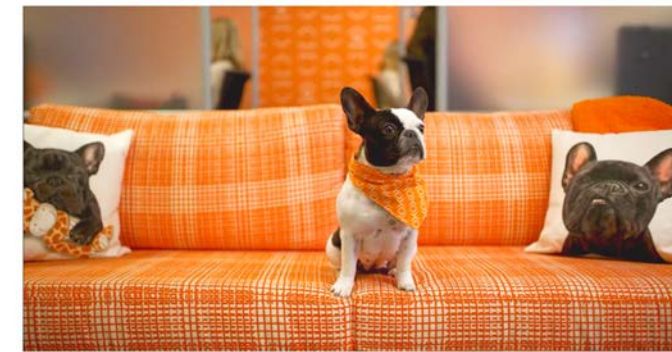
#humansoverhouses



How Can I Help You?

You know, from my couch - because we're social distancing. I'm still here for you as a resource, or just someone to talk to!

Agent Name | 123.456.7890



#humansoverhouses

Let's have a virtual coffee!

Agent Name | 123.456.7890



COVID-19 has impacted all of us...

Let me know if you're curious about what that means for local property values

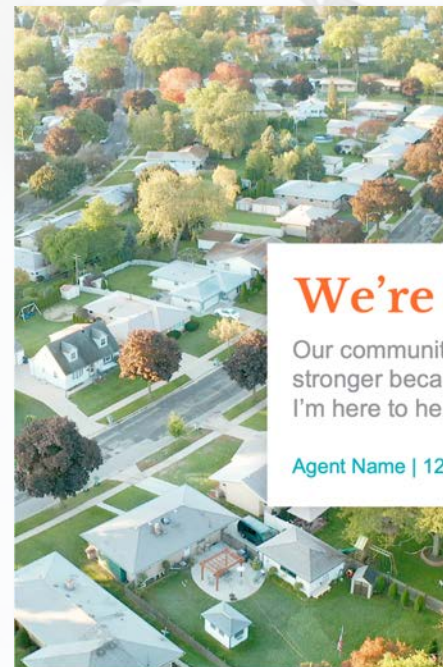
Agent Name | 123.456.7890



Were you planning to list your home this year?

Let's talk about how we can **virtually** show your home.

Agent Name | 123.456.7890



We're All In This Together

Our community will get through this and be stronger because of it. If you need anything at all, I'm here to help.

Agent Name | 123.456.7890

[NextHome]




Even Though We're Apart, You're in my Heart

Although we're experiencing unforeseen times, I'm still here for you. If you need anything at all, let me know.

Agent Name | 123.456.7890



[NextHome]




Our doors are always open - online!

Visit my **virtual** open house from the
comfort of your home.

Agent Name | 123.456.7890






Being home doesn't mean you're alone.

I'm **here** even if it is just to talk.

Agent Name | 123.456.7890







Don't let staying indoors stop you from finding your dream home

Let's talk about how we
can **virtually** find your next home.

Agent Name | 123.456.7890





Thinking of moving, but now you're not sure?

Let's connect **virtually** and get your
questions answered.

Agent Name | 123.456.7890

Good, Bad, Ugly of Social Media: COVID-19 Edition

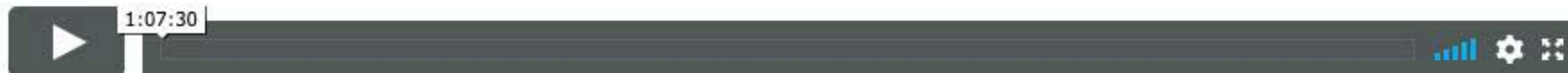
March 25th, 2020 • Webinar • Imran Poladi, Valerie Garcia

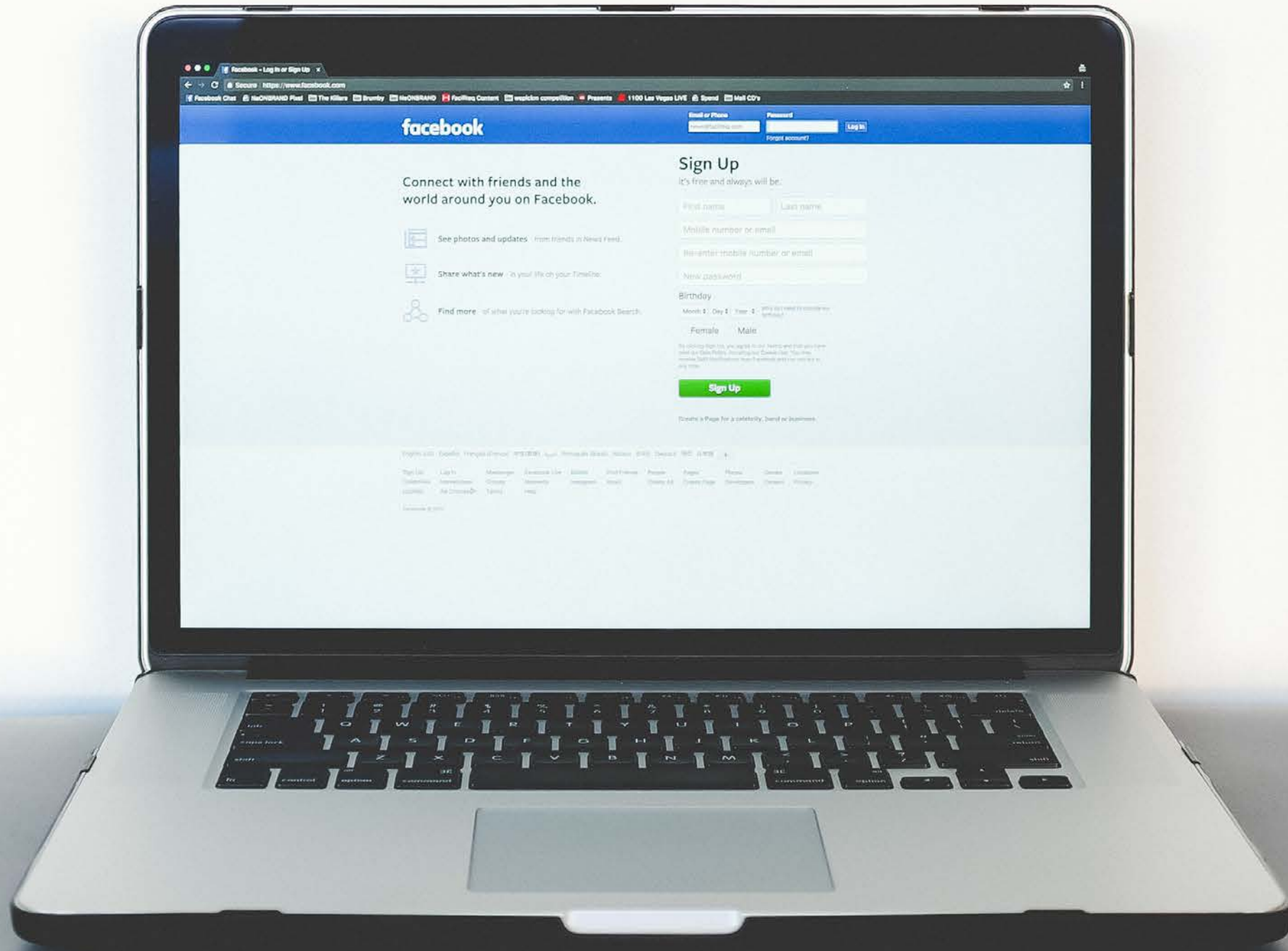


[NextHome>

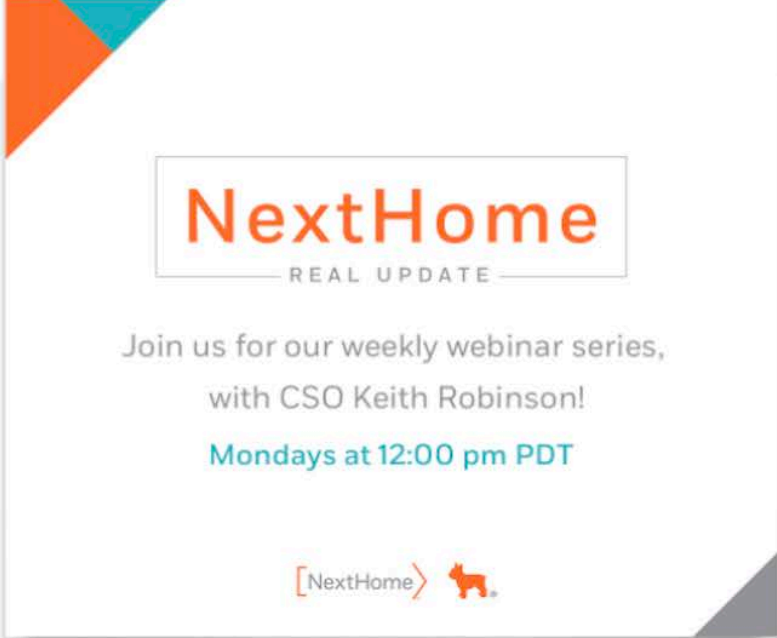
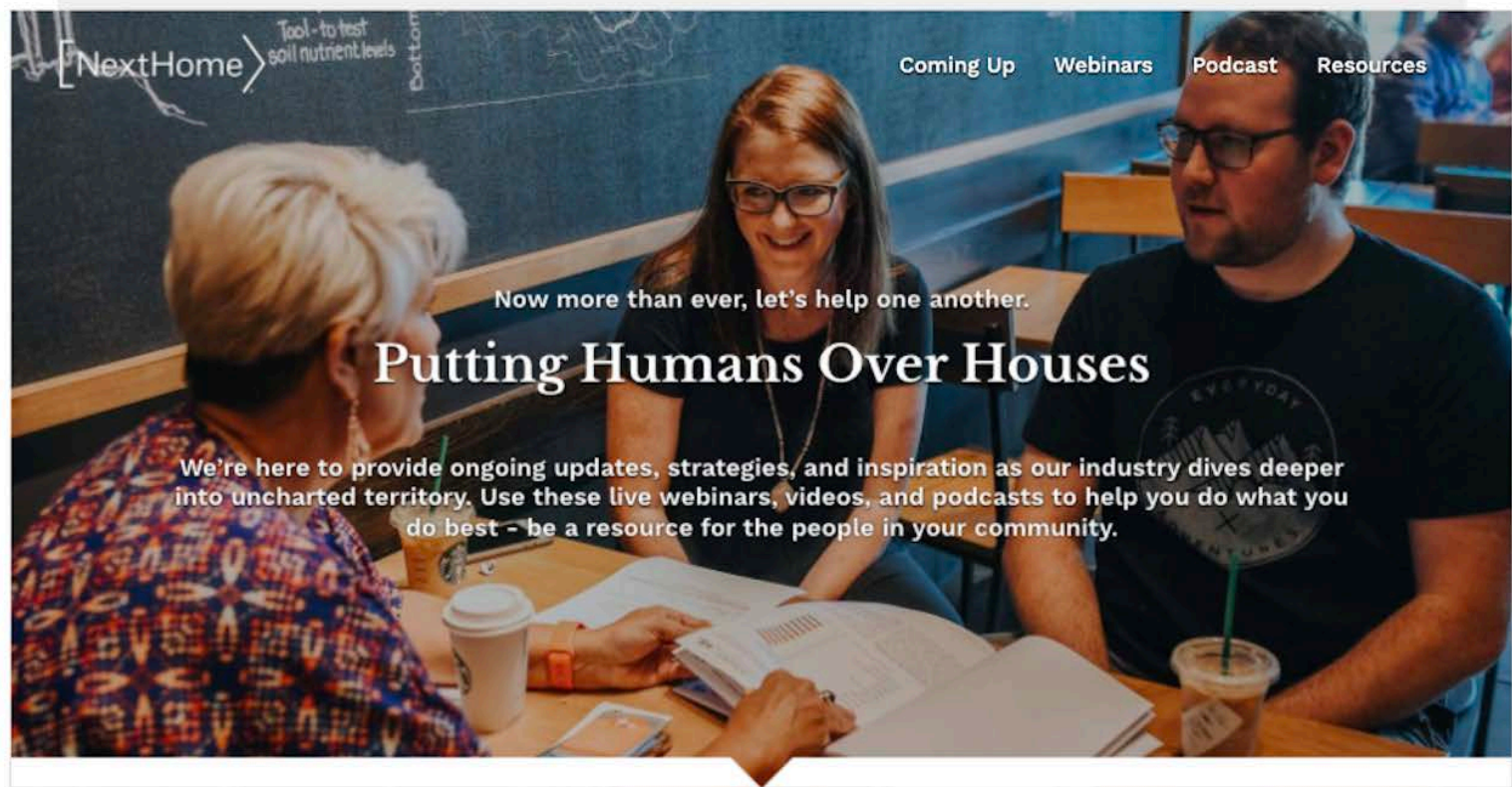
The Good, The Bad, & The Ugly: COVID-19 Edition

WELCOME, VALERIE GARCIA





We bombed our first virtual open house because we can't figure out how to get Zoom and FB to link together. Watched all the training but that one pence just isn't working for us. So embarrassed. 😭



A weekly dose of information and inspiration.

NextHome: **REAL** Update

Mondays @ 12pm PDT • Hosted by Keith Robinson

Start your week informed and motivated with the NextHome: REAL Update – every Monday at 12:00 pm PDT. Topics covered will vary each week, but our focus will remain the same – keeping you up-to-date on the latest headlines, industry developments, and client resources.

[Save My Seat](#)



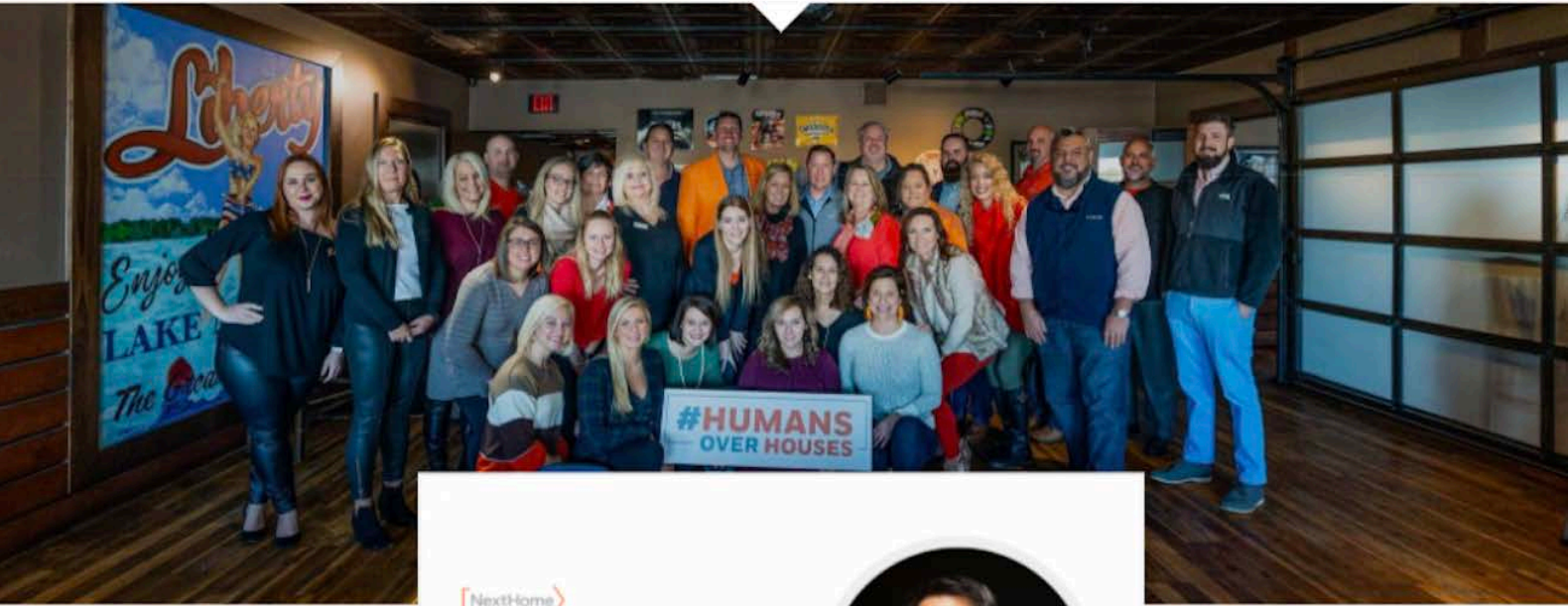
Now TRENDING

NextHome: REAL Update 04.13.2020

April 13th, 2020 • Webinar • Keith Robinson

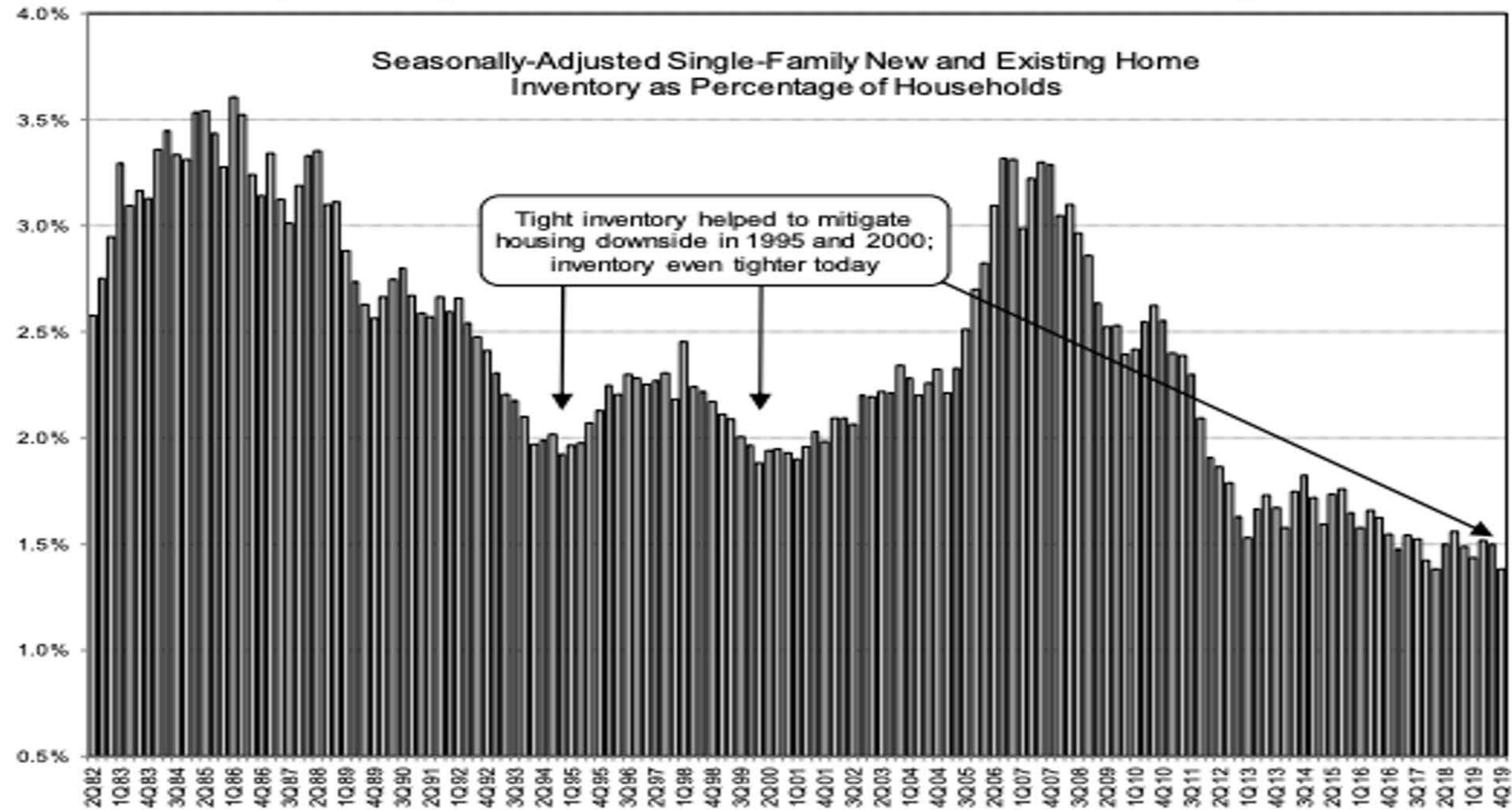
NextHome's CSO Keith Robinson and CEO James Dwiggins host an informative session for real estate professionals as well as buyers and sellers. Topics covered include an update on the virus and its economic impact, mortgage forbearance, protections for multi-family property owners and their tenants, and a deep dive on the stimulus package and how it could help many Americans.

[Read More](#)



Inventory

Exhibit 4: In Fact, Inventory as a Percent of Households Has Never Been Tighter



Source: Census Bureau, NAR, Zelman & Associates analysis



Worst day in a generation to buy a home

10 years later

Thank you